

APG COVID-19 Case Studies in Excellence

Stories from the Frontline

Welcome

- 300+ physician organizations
- 195K physicians
- 45M patients
- Risk-based, coordinated care
- "Taking Responsibility for America's Health"
- www.apg.org



New West Physicians



Ken Cohen, MD, FACP Chief Medical Officer



Luke Trepanier
Director of Project Management

AMERICA'S PHYSICIAN GROUPS =

Central Ohio Primary Care Physicians



J. William Wulf, M.D. Chief Executive Officer



Larry Blosser, M.D. Corporate Medical Director



Robert L. Stone, M.D. Medical Director CPC+



MSO of Puerto Rico

Dr. Raúl F. Montalvo-Orsini President



Gonzalo Salinas-Mulder Chief Operating Officer



Dr. Waldemar Ríos-Alvarez Corporate Chief Medical Officer

The Vancouver Clinic



Mark Mantei
Chief Executive Officer



Marcia Sparling, MD
Chief Medical Informatics Officer



Optum Clinic Consolidation Playbook

Your guide to making the right decisions for your staff, patients and community





Messaging to patients: all calls are triaged

3 ways we are able to care for you

- All potential COVID-19 patients referred to the FURI (Febrile URI) clinics where testing is done and all providers in full PPE
- Patients are offered option of telephonic or tele-video visits
- Clinic Consolidation Model Existing clinics converted to "sterile" clinics for essential services only





Why We Are Doing Clinic Consolidation?

Clinic consolidation is crucial to our ability to respond to the current health crisis.

- Reduce daily staff to the minimal necessary with rotating teams to minimize risk of COVID-19 exposure
- With fewer clinics, we can support stricter infection control procedures
- Allows for extended hours to keep patients out of the ER.
- Fewer clinics and staff also enable us to optimize the use of Personal Protective Equipment (PPE).





Determine Essential Services

FP and IMED **Pediatrics** Abdominal pain or bloody stool Neonate (< 1 month) with concerns Abdominal pain +/- vomiting +/- dehydration Chest pain Kidney stone or bloody urine Frenotomy Urinary tract infection Urinary infection +/- fever Unilateral leg swelling Trauma / broken bones Swollen red painful joint(s) Lacerations needing stitching Severe headache Trauma – lacerations or fractures OB / Gyn Routine prenatal care ASC Miscarriage Fractures Cancer / pre-cancer Post Op Postmenopausal bleeding Tendon repairs **ENT** Abscesses Kidney stones Sudden hearing loss Urgent skin cancer Facial fracture Removals / repairs Tonsil abscess Urgent EGDs / colonoscopies Ear pain not associated with URI Foreign body ear or nose **General Surgery** Prolonged / uncontrolled epistaxis (bloody nose) Urgent cancer consults Urgent mouth or throat lesion Abscesses Facial laceration Acute abdomen Incarcerated hernia Other Acute surgical needs Ulcer care Fractures Urology Tendon repairs Stones Dislocations Masses High-risk skin malignancy excision Gross hematuria GI bleeding Dysphagia (difficult swallowing) Urinary retention Non-functional abdominal pain Markedly elevated PSA





Classify, Identify and Consolidate Clinics

Our goal is to strategically cover the greater metropolitan area in your region, by geographically, by patient and call volume, while limiting the number of open offices. To do that, consider taking the following steps.

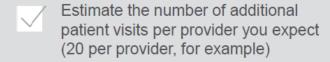
STEP 1:

Analyze patient and call volume by region/city so you can ensure the areas with the highest patient volume have access to clinics

TIP-

Scaling down is easier than rapidly scaling up to meet unforeseen demand.





Determine the number of clinics needed to cover that volume





Collect Provider/Staff Availability

To begin your staffing strategy, you'll need to understand the availability and restrictions of providers and staff. Here are some guidelines that can help this go smoothly.



Let providers and staff know that it may not be possible to maintain their normal schedules and days off.



Facilitate high-risk staff to work remotely, with IT assistance.



Work with practice managers at each site to provide staff availability.



Determine appropriate provider cohorting based on specialty, training and risk level.





Manage PPE Availability at Clinics



Providing masks and access to PPE for appropriate providers



Providing masks for all patients/visitors with any URI symptoms



Providing PPE among your deployed staff based on your community spread

CHECKLIST FOR PPE MANAGEMENT

Know your supply and demand for your open clinics
 Reallocate from closed to open clinics
 Keep 2-4 weeks of supplies on hand
 Keep supplies secured and locked
 Track inventory by site

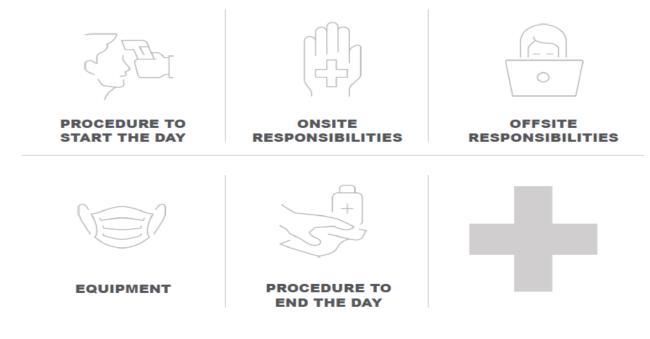






Establish Staff Roles and Responsibilities

Clinical consolidation requires that we work and serve patients differently so it's important to provide clear guidance on how each role and its responsibilities are changing. Key information to include:







F/URI Clinic – Greeter Example

What do I do at the beginning of each day?

- Check yourself for symptoms, or fever call ahead and inform your manager if symptomatic
 - Do not go into clinic without pre-approval form management based on critical staffing need
- Get your temperature taken by the site Practice Manager (PM) on arrival and be prepared to attest to being symptom free
- Pickup Personal Protective Equipment (PPE) from designated PPE storage area
- Put on PPE inside of the designated PPE storage area before reporting to the Greeting Station
- Write your first name and role on your gown in marker

What do I wear?

- Personal Protective Equipment (PPE)
 - Surgical mask
 - Goggles OR face shield (for those who wear glasses)
 - Gloves
 - Shoe covers
 - Gown
- When do I take my gear off?
 - Bathroom
 - Keep all PPE on, except take off gloves by the entry/exit clinic door
 - Upon re-entering clinic, put on clean pair of gloves
 - Lunch
 - Hand sanitize hands with gloves on
 - Remove mask and face shield/goggles and put them in a bag on the table next to the front right of the clinic entrance
 - Remove gloves
 - Sanitize hands again
 - Upon re-entering clinic, put on gown, clean pair of gloves, and mask/face shield
 - End of day (after clinic is clean)
 - Hand sanitize hands with gloves on
 - Remove mask and face shield/goggles and put them in a bag on the table next to the front right of the clinic entrance
 - Remove gloves
 - Sanitize hands again
 - Toss gown, gloves and shoe covers in the bio bin





Create rotational teams

ROTATIONAL TEAMS MAY INCLUDE:



X2

FRONT OFFICE STAFF MEMBERS

One answers calls but diverts potentially lengthy calls to the front office staff working remotely

Both focus on tasking rather than triaging patients



X2

MEDICAL ASSISTANTS

One acts as a greeter at the front door, screening patients and taking patient temperatures

One or both should be cross-trained on scheduling



X2

PROVIDERS

One physician

One APC

Consider provider cohorting based on skills, specialty and risk level







Proactive outreach to the frail and elderly

Determine Role of Home Care

Keep Patients in Their Homes, Particularly High Risk Patients

> This will reduce the burden and spread of COVID disease

Identify Messaging, Triage and Remote Monitoring Tools

Scale Automated Patient Symptom checker and COVID Self-Management Across all CDOs

- > Solution: 24/7 Automated Patient Symptom Checker such as Buoy
- > Link on CDO website allows patients to anonymously input symptoms and direct to appropriate level of care
- ➤ Centralized 24/7 nurse triage call center, supported nationally or by CDO resources

Scale Nurse Monitoring and "Connected in Home

- > Solution: Digital Care Management Tool with Virtual Nurse Triage such as Vivify
- > Patient are enrolled in the monitoring program by their PCP and download an app or via website to self-report COVID symptoms daily
- > Centralized 24/7 nurse triage call center escalates cases as needed, supported nationally or by CDO resources

Change the Care Ratio

- Develop and implement centralized nurse monitoring center
- Support staff to MD clinic versus telemedicine environments. Example: traditional clinic ratio would be 4:1 and in telemedicine it may to down to 1:1





Taking Responsibility for America's Health

For all communications, consider that change is difficult, so people need to know the rationale behind the change. Keep the focus on safety for our workforce and better access for patients. Emphasize the need to do this thoughtfully and ahead of the curve.

For internal communications, we suggest a regular cadence of all-provider calls for general COVID-19 communication and using these forums to stagger three key messages as you begin your planning.

#1

In light of the current situation, we may need to consolidate our clinics to reduce infection risk for our providers, staff and patients.

#2

We need to consolidate our clinics and are beginning to plan for it.

#3

We have completed the modeling and will begin to roll this out in X days.



USE THESE ALL-PROVIDER CALLS TO ANSWER QUESTIONS. BE SURE TO SEND OUT DETAILED NOTES AFTER THE CALL.



Communicate Externally

Patients and community members need to be informed about which clinics will be open and which will close so they can get the care they need. The best way to ensure the message gets through is to use all available channels.

#1

SEND AN EMAIL

to patients, informing them of why this is happening and which clinics remain open. Include information about the services that are available and those that are on hold. Also include information to help them appropriately schedule or reschedule appointments.

EXAMPLE:

In our effort to reduce infection risk for our staff and patients, we are reducing the number of open clinics and the services we are providing. The clinics that remain open are.... The in-person services we will continue to provide are.... To schedule a telemedicine visit please... For other questions, please contact....

#2

PUT UP SIGNAGE AT THE CLOSED PRACTICES

to direct patients to the nearest open clinic

EXAMPLE:

In our effort to reduce infection risk to our staff and patients, we have closed this clinic. Please visit...etc."

#3

PUT UP SIGNAGE AT CONSOLIDATED PRACTICES

EXAMPLE:

Welcome Cherry Creek patients, Ascent will now serve as your primary care office...etc.

#4

LEVERAGE CALL CENTERS

for patient communications



USE YOUR WEBSITE AND ANY OTHER DIGITAL MEDIA

to keep patients informed



AMERICA'S PHYSICIAN GROUPS =

THANK YOU

for all your efforts in responding to the current health crisis.

We hope this playbook is helpful in guiding you through the clinic consolidation process. Please note that it is meant as a general framework for you to draw from as you do what's right for your people, patients and community.









Central Ohio Primary Care Physicians



J. William Wulf, M.D. Chief Executive Officer



Larry Blosser, M.D.
Corporate Medical Director



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Central Ohio Primary Care

Transition to Telehealth



Ohio Governor/Ohio Department of Health - "Flatten the Curve"

March 16 Ohio Schools Close

Stay at Home Order

Restrictions on Mass Gatherings.

All Non-Essential Workers Work from Home





ODH Ambulatory Guidance

Treat mild to moderate flu-like at home

Avoid seeing high risk patients in office age>60,comorbid

Delay Wellness and Routine follow-ups

COPC - COVID Task Force

Office schedule less than 40% of usual

how do we care for patients

how do we maintain practices/Support staff

pilot urgent care televisits -1 provider





Telehealth Highest Priority

March 17-21; 320 Providers

Repurposed IT helpdesk and training staff

Software installation on every computer

Some computers failed / replaced

Training with test visit

Provider Support / questions

Patient Support - "Web enabling"

Some patients not able to participate





PLATFORM: eCW Healow

<u>ISSUES</u>

Connectivity / freezes and drops (frustration)
Bandwidth - Provider office/home; patient
Alternatives allowed during emergency
Updox, Doximity, doxy.me, Zoom, FaceTime
Security
Compliance

Patient Access - Web enabled requirement; navigating complex software No devices (phone / tablet / computer)
Capability - frail/at-risk, computer illiterate





SOLUTIONS

Connectivity / Bandwidth
Service Provider

Alternative Platforms - ? better connectivity or lower bandwidth

Updox - First fully assessed

Doximity

doxy.me

(temporary use FaceTime, Skype for Business, **not** Zoom)





SOLUTIONS

Patient Access

Repurposed Care Coordinators – 2200 High Risk - outreach to assess needs, web-enabling

Patient IT Support Line

Office Staff - call scheduled patients convert to televisit, web enable

Devices - DUC "Drive Up Care"





Televisits - Back to 65% prior capacity (so far)

ADULTS

Medicare Wellness

Periodic Rechecks - HTN, DM

Behavioral Health; collaboration with CCBT

Dermatology

Respiratory therapy - COPD and Asthma, PT and Diabetes Education





PEDIATRICS

Medication Checks

Dermatology/Rashes

Screening for in-person exam

musculoskeletal

abdominal pain

respiratory symptoms

Behavioral Health/ Screening for ACE





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AMERICA'S Physician Groups **=**



COVID-19 Response

Dr. Raúl F. Montalvo-Orsini

President

Gonzalo Salinas-Mulder

Chief Operations Officer

Dr. Waldemar Ríos-Alvarez

Corporate Chief Medical Officer

MSO of Puerto Rico, LLC



- Full-service MSO
- Quality-driven, cost-effective care model
- Clinical and administrative management focusing on government-sponsored programs (MA and Medicaid)
- Manages 10,000 providers
- Extensive education and physician support structure
- Unique multi-dimensional approach for provider, member and caregiver engagement
- Access to largest MA plan in Puerto Rico with 260,000 members



One Solution To Many Challenges

| | | k. | 4 | SULLY |
|-------------------------------|----------|-----------|------|-----------|
| *Limited Testing Capabilities | | | | |
| | Adults | Available | Ped. | Available |
| *Low number of ventilators | 1,023 | 778 | 184 | 152 |
| *ICU Beds | 665 | 321 | 97 | 28 |
| | TOTAL | | | Available |
| *Isolation Rooms | SOUT 328 | | | 175 |

- The government ordered a <u>lockdown</u> on March 15, two days after the first case was reported:
 - Prohibiting cruises to disembark and closing off marinas
 - Prohibiting all types of gatherings, outside or inside residences
 - Limited outings, just for the essentials (groceries, pharmacies, banks, gas stations or medical emergencies) between 5:00 AM & 7:00 PM
 - Driving restriction based on the last digit of the vehicle license plate on specific days
 - Curfew from 7:00 PM to 5:00 AM
 - Violations of the Executive Order entails imprisonment or fines up to \$5,000.00



GROUPS =



Puerto Rico Under Lockdown

Total Testing: Detentions: Positives cases: 9,829* *6 cases on evaluation 1,043 632 **Negatives** 7,315 As of 4/16- Puerto Rico Health Department As of 4/12 **Total Deaths: Vehicles Complaints: Fatality Rate: Pending** detentions: Cases: 1,517 264 5.4% 1,465 **56**

Provider and Office Staff Support

Communications

Weekly Provider Newsletter

IPAs Weekly Call

Provider **Outbound Calls**

- Performance Interventions
- Identify needs
- Confirm PCP availability

AMERICA'S PHYSICIAN

Payments

MA CAP & Quality -\$43.6M

Vital CAP - \$6.8M

Vital Quality - \$3M

Specialists MA & Vital -\$9M

Dentists - \$925,000

Vendors - \$16.6M

Additional Support

Secured 73,000 COVID-**19 Rapid Tests**

19 testing centers around the Island

Contracted over 300 community drugstores for home deliveries

>32,000 prescriptions delivered in the first 10 days

Provider Office Staff Support

Office Advantage Food delivery services offered with a discount, \$25 coupon

100 deliveries as of 4/13

Communication of general information & educational content

04 2019 advance payment



Example of Materials for Providers

MSO Fact Sheet COVID-19

Network

- Honitoreo diario de acombildad de oficine médicas para servicios y horarios. indujendo servidos presendales o telemedicha (belefono yło video).
- Uso de piataloma innova MD Chat para mantener comunicación con la Red.
- La piatalomia incluse información de membresk activa, contactos de ejecutivos del MSO y contactos de los Proxeedores participantes recistrados en la pistaforma. pera comunicar o referir casos.
- Si no se ha registrado, acreda a nuestra. pistaforma de impoyal*1D y baje la aplicación en su teléfono móvil.
- Los itinerarios de pago de reclamaciones y de capitación continuarán como de costumbre. Posteriormente se evaluación los encientros reportados y su especificidad.
- · Si aún recibe el pago por cheque, le exhortamos a registrarse en nuestro

Farmacia

Para Hedicare Advantage:

- Liberación de editos de "Refil too soon"
- Supremión de requisito de librita de cardidad (OE) y teranja dunicada para jos medicamentos indicados para Asma y
- *Todos los otros editos de PA.AL, QL.ST para medicamentos aquí no incluidos permanecen insherados.
- Se monitoreará diariamente las comunicaciones de CPS para realizar los cambios pertinentes según las agencias regulatorias determinen

Para Plan Viral:

 Se suspenden los requisitos de autorización previa para despacho de medicamentos. terapia duplicada terapia escalorada limites en cartidades a ser despachadas y requisitos de especialidad médica para recetar tanto en medicamentos de salud fisca como salud mental

- Para Medicare Advantage: No se está liberando el requistro de Referido ni de Pre-autorización para los servicios no relacionados al COMD-19
- Se monitoreará comunicaciones de CPS. por si surgen cambios en waivers.
- Para Plan Vitali Septin la Carta Normativa 20,000,148 as orders is represent to the requisitos de Referidos y de Preautorización para acceso a servicios médicos, laboratorios, radiologías y servicios hospitalarios que así lo requieran.
- Los servidos de transportación continuacion coordinándose como de costumbre con medidas rigurosas de sanitación.

COVID-19 Testing

- Se cubrirá en ambas libeas de necocio la prueba de COMD-19, los pagos comengaran VI/2020 para fechas de servicio retroactivas
- 3/4/2020 según disposición de CPS La prueba debe ser ordenada por un médico.
- No requiere pre-autorización No requiere co-suco
- ICD 10: -11071
- U0001 for CDC overfled two \$36.00. U0002 for Private and Hospital Labs: \$51.00

- · Se cubrido los servidos de telemedidos con la Soublidad según dispone el Gobierno Federal durante el periodo de emergencia: Cusiquier beneficiario puede ser elegible a
- recibir atención de un proveedor por un mecanismo de dos vías de audiotódeo. indusendo teléfono inteligente El padente debe inidar el servido y da
- consentimiento de ser tratado virtualmente u al consectiolecto debe documentorse en el récord médico artes de iniciar el servicio.
- Para someter el enquentro debe enviar la combinación de CPT y Hodificador: CPT – G2012
- Servicio breve basado en tecnología de omunicación, p. check-in virtual, realizado por un médico u otro profesional de la salud calificado que pueda informar los servicios de evaluación y gestión, prestados a un paciente establecido, que no se originan de un servido de elhi relacionado brindado dentro de los 7 días anteriores, ni que conductor a un effo servicio o
- procedimiento dentro de las próximas 24 horse o antes.
- Octobrophe/Disaster Related
- · Remuneración de tarifac Contratos Res for Service: MA \$2798, Vital

Demás tipos de contratos Código contabilizado como encuentro Recomendamos facturar en termino de 30 disepara aglizar más rápido su pago

- Requerimientos de documentación: Queja principal e historial médico, inclusa cuaiquier información de la necesidad de la lamada o interacción electrónica con el affiado por elempio se había por teléfono con el padente ya que indica que su nieto estuvo de viaje y ha desarrollado tos y febre. Cusios des otra información o bietico u
- objetiva. Decisión médica, el diagnóstico, signo y/o sittoma en palabras (no códigos) y plan de ratamiento. El código de ICD-10-CM que debe reportar es aquel que seu justificado por esta documentación

 Vita Care será un centro de appeo para. telemediána en caso de que un paciente lane at Call Center (1-066-313-5470) y no consiga a su médico para solamente reflix de rendicamentos.

- Brindar acceso a sus pacientes a través de telemedidna, espedalmente si están estables y la visita es para receta.
- Pacientes con soprecha de COMD-19 (tos, dificultad respiratoria, febre y riesgo epidemiológico) deben ser aldados de la



- Utilizar otra puerta para entrar a la
- Ponerie mascarilla al paciente. Explusción con las precauciones de
- hidene necesarias y protección de
- Recomendar la visita a una sala de emergenda como última coción
- Comunicarse con la libea del Departamento de Salud según
- Posponer todo procedimiento o cirugla. no esencial hacta que pase el período de
- Assguran que que pacientes tienen. suficientes suplidos de medicamentos
- Utilizar innova Chat (Gureatr) para comunicanse entre la Red y MSO
- Hombalitas deben considerar dividir sus. dispara no exponer su ordidira privada a infección cruzada con el hospital
- · Recomendar a sus padentes el uso de OTC a tu Puerta para evitar sain a las



787-993-2317

1-866-676-6060 (libre de cargos)

lunes a viernes 7:00 a.m. a 7:00 p.m.

Sobre el coronavirus 2019 (COVID-19)

ientras el Centro de Control de Enfermedades (CDC) considera que la nueva amenaza que representa el COVID-19 es muy grave para la salud pública, en la actualidad ya se han detectado casos importados de viaieros en los Estados Unidos. La propagación de persona a persona se ha visto enntactos cercanos de viajeros que regresaron de Wuhan, Para finales de febrero, en los Estados Unidos había 53 casos totales confirmados positivos, de los cuales solo dos casos fueron por contacto cercano a los contagiados. El CDC ha instado a prepararse en la comunidad con medidas específicas.

Los coronavirus (CoV) son virus de ARN de cadena positiva grande que se dividen en 4 géneros: alfa, beta, delta y gamma, de los cuales los CoV alfa y beta infectan a humanos. Los CoV humanos se identificaron por primera vez a mediados de la década de 1960. En a actualidad, son 7 CoV los que infectan a humanos. incluvendo el nuevo COVID-19.

Del 19% al 30% de las infecciones del tracto respiratorio superior en adultos provienen de HCoV (HCoV 229E, NL63, OC43 y HKU1) y estos son endémicos en todo el mundo. Los coronavirus son ecológicamente diversos, con una gran variedad observada en murciélagos, siendo estos los reservorios de muchos de estos virus. Como hospedadores intermedios están los mamíferos peridomésticos, facilitando eventos de recombinación y mutación con expansión de la diversidad

Los CoV que infectan a los animales evolucionan y pueden enfermar a las personas, convirtiéndose en un nuevo coronavirus humano, como ocurrió con SARS-CoV y MERS-CoV y, con el más reciente, COVID-19. Si bien continuamos recopilando información para ca-racterizar el espectro de enfermedados clínicas asociadas con COVID-19, no se ha desarrollado vacuna o tratamiento específico para la infección COVID-19. Al momento, el cuidado es de apoyo. En caso de evaluar a pacientes con fiebre y enferme dad respiratoria aguda, debemos obtener un historial de viaje detallado. Individuos que cumplen con los siguientes criterios deben ser evaluados como pacientes bajo investigación (PUI) en asociación con el brote de COVID-19. De tener alguno un PUI para CO-VID-19, se debe notificar de inmediato al Departamento de Salud de Puerto Rico.

Principal Oficial Milden

Características clínicas y riesgo epidemiológico

Rebre o stopos/sintomas y Cualquier pensona -incluidos los trabajadones de la salud-que ha tanido contacto carcano nupiralotas inferiores (por con un paciente de 2019-nCoV confirmado por laboratorio al inicio de los sintomas

Una historia de visie desde obre y signos/sinforma la provincia de Hubel, China, dentro de los 14 dias posteri supindorias inferiores (ox emplo, foe o mapinesón al inicio de los sintomas

Rebre y signos/sinforma de una enformedad de las visa respiratorius inferiores (por ejempio, tos o dificultad pera respirar que requieren contabación

Una historia de visie desde China continental dentro de los 14 disc posteriores al inicio de los sintoreas

El CDC ha creado una guía para la identificación y el manejo de estos casos. Como toda emergencia de salud pública, es importante que, como profesionales de la salud, nos mantengamos informados para orientar y manejar adecuadamente a la población.

Coronavirus Dissasse 2019 (DCIVED-19) Situation Summary, Natio rail Center for Immunization and Respiratory Dissauss (NCIFD), Dictrion of West Dissesses, Unchained Enhance 16, 2000, washe order gov/coronavirus/2019-nGoV/summary.html/nsituation-in-us. Evaluating and Reporting Persons Under Investigation (PUI), Na-Sonal Center for Immunication and Respiratory Diseases (NCIRD) Dirition of Viral Diseases, Updated February 13, 2000, www.cdc. gov/coronavina/2019 nCoV/hcp/clinical-criteria.html Coronavina: disease 2019 (COVID-19) Stuation Report – 1. World www.who.int/docs/delault-spurce/cororavinuss/situation-

x/20200225-strap-95-covid-19.cd/?shvm.-2791b4e0-2.

CORONAVIRUS UPDATE

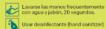
CLICK EN EL VIDEO

obtener la información i o el MSO se está prepara mergencia del COVID-19.



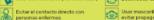
- En caso de evaluar pacientes con fiebre y enfermedad respiratoria aguda. debe obtener un historial de viaje y contactos detallados.
- De tener un sospechoso para COVID-19, debe notificar de inmediato al Departamento de Salud de Puerto Rico.
- Sepa que MMM cubrirá todos los estudios que usted ordene para detectar o descartar (COVID-19) y las necesidades médicas relacionadas al virus.

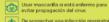
RECUERDE A SUS PACIENTES LAS DIFERENTES FORMAS DE PREVENCIÓN:

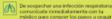


Evitar tocarse los ojos, nariz y boca

Desinfectar objetos y superficies







Cubrirse al toser o estornudos con un

pañuelo desechable o con el codo.



Hospitals, Outpatient and Telehealth Services

CHALLENGES

Hospital & Outpatient Services

Low on ICU beds & ventilators

Financial distress

Lack of PPE

SW & SE hospitals recovering from **Dec. & Jan. earthquakes**

Lack of technology Infrastructure

Tele-audio, limited tele-video given geography

CURRENT SITUATION

Hospital & Outpatient Services

Elective procedures cancelled

38% occupancy rate

PA & Referral Requirements lifted and waived

Approx. 80% decrease in outpatient services

Rx edits and PA flexibilizations

- Driving stockpiling by patients
- Increase usage of nonformulary and branded drugs

No major issues on dialysis

ACTION PLAN

Hospital remote monitoring

83% contracted hospitals sharing data

Hospital advance payments to maintain access to care

- Hospitalists \$2.8 M
- Hospitals \$33 M

PPE donations to providers, hospitals and Dept. of Health

Telehealth

Re-routing call center patients

Telehealth interventions

Telehealth - Wound

- Self-care initiatives
- Tele-dentistry

Work at Home

Decision between **Work at Home vs Business Continuity Plan**: MSO moves all employees to Work at Home **96%** (896) employees are **moved to work from home in less than four days**

Week 1: Adjustment Week

- Ensure 100% connectivity
- Understand challenges
- Employee, reporting list by department
- Frequent communication
- Employees to adjust

Week 2 Re-tasking, Re-allocating, Productivity

Inventory of Tasks by Employees

- Re-tasking to special projects
- Re-allocating to departments
- Assign to InnovaU

Pool of Special Projects

 Establish productivity framework

Week 3: Establish Employee Programs

MMM A Tu Mesa

Constant Communication

- Employee calls
- Weekly newsletter

Mental Health Support Line

Wellness Programs

"New Normal"

Understand the New Normal

- More employees want to work from home
- Travel restrictions
- Need a more flexible work force
- Investment in technology

Employee Programs



MMM

Entrega en o antes de 3 días Costo \$45.75 por 6 comidas

(\$7.60 aprox. por plato)

Member Outreach Programs



CAMINAMOS JUNTO

- General COVID-19 Information
- COVID-19 test costs covered
- MMM Telemedicine
- MMM A Tu Mesa
 - Discounted food & groceries delivery program for members
 - >1,000 orders completed
- Receta A Tu Puerta
 - >28,000 prescriptions delivered at home
- OTC A Tu Puerta
- Outbound member calls



The Vancouver Clinic



Mark Mantei
Chief Executive Officer



Marcia Sparling, MD
Chief Medical Informatics Officer





Video Visit Zero to 60 in Two Weeks

Response to Coronavirus

Vancouver Clinic

- Multispecialty independent group in Vancouver WA
- Approximately 400 providers, including APCs
- Independent for 86 years
- Digitally progressive



Background

- Epic based, regular discussions about video visits, no compelling case to focus on this to prior to COVID-19
- Patient portal (MyChart) 60-70% of our active patients
 - Access for minors <13 through parents
 - Adolescents 13-18 with their own accounts
 - Adults of all ages active users
- Critical that we continue care to non-COVID patients



Basic design

Epic integration with MyChart

Vendor Zoom

Using provider *iPad* or *iPhone* with mobile app of Epic, alongside the usual provider desktop for chart access and documentation



Key Dates

School closure: March 13

First video visit in Urgent Care: March 21

Stay home order: March 23

Non-essential service closure: March 25

First video visit in Clinic: March 27



Challenges

- **Technical** (Zoom configuration, support, very limited testing, Zoom support limited due to current demand)
- Patient (only 70% of patients with portal, lack of confidence/familiarity/security worries, recent release of provider phone visits)
- Staff (unsure how to explain this to patients, how to build schedules, how to support encounters)
- Providers (new process, new technical workflow, not on site, BYOD, a little buggy initially)
- Trainers (very limited testing, no prior experience, no time to build documents) GROU Trainers



Next steps

Video visit daily team meeting by conference

Issues tracker with requests flowing in variably

Stabilizing workflow with department level standard work

Unclear how we will handle transition out of 'social distancing'



Total number Video visits through 4/12/2020

1,237 performed through Sunday 4/12

467 booked for 4/13

Big achievement and still much less than normal volumes



Reaching Patients



- Easy direct booking through MyChart
- Blast email to patients (You are eligible for a new feature!)
- Scripting for staff
 - Dr Sparling has asked that I schedule a video visit to review your test results. She's able to see you at 2 pm on Tuesday, will that work? Rather than: Dr Sparling, would like to review your test results with you. Would it be ok if we were to schedule a video visit?
- Facebook encouragement from CEO





Learnings

- Never waste a good crisis
- Providers much more motivated to experiment
- Patients motivated to try
- Entire team able to focus on one critical issue can get a lot done quickly
- •This has catapulted us further into digital work



Future state

- We knew digital work could be transformational and this will permanently change the role of virtual care in routine medical care.
- WA state had legislated payment parity effective 1/1/21. This
 accelerated it!
- Looking for advice from telemedicine veterans on ideal patient flow and best practices.



Q&A

- Type your questions in the chat box
- The webinar recording and slide deck: <u>www.apg.org</u>
- Please complete post-webinar survey



APG Highlights

Join APG!

 APG Members in Action: Contact <u>David Allen</u>, Director of Communications

For additional resources: APG's COVID-19 web page



Contact Information

Amy Nguyen Howell, MD, MBA, FAAFP Chief Medical Officer anguyen@apg.org