

Risk Evolution Task Force Webinar February 10, 2022

RISK EVOLUTION TASK FORCE AMERICA'S PHYSICIAN GROUPS =

We know that asking clinicians to take on this risk and shoulder the burden of America's health is not easy.

The Risk Evolution Task Force was formed to ensure APG members and the wider physician communities have access to the education, support, and resources necessary to both be successful in current risk models and prepare for the next iteration of risk models to come.



Housekeeping

- Type questions in the Q & A box
- This webinar will be recorded
- Links to the recording and slides will be sent to registrations
- Please complete the post-webinar survey that will appear after you close the WebEx window



RETF Leadership



Valinda Rutledge



Melanie Matthews



Maria Alexander



Aneesh Chopra



Rick Goddard



Speakers



Drew A. Markell
Regional Executive
Director, ACO Operations
CCM/RPM Programs

ACO Market Manager,
Texas Panhandle Clinical
Partners ACO,
Universal Health
Services



Mallory Carey
Sr. Director ACO
Operations &
Development Prominence
Health Plan



Ashley Ridlon
Vice President of
Health Policy
Evolent Health

Agenda

- Welcome and Introductions- Melanie Matthews, Physicians of Southwest Washington and Maria Alexander, Mt. Sinai
- RETF Benchmarking and Case Study on High Needs Clinical Models- Aneesh Chopra, CareJourney, interviewing Dr. Monzer Yazji, Asus Medical, Chair of South Texas ACO Clinical Partners
- Rural ACO Issues
 - Drew A. Markell and April Reining, UHS MSSP ACO Benchmarking for Rural ACOs and current status of H. R. 3746 "The Accountable Care in Rural America Act"
 - Mallory Cary, UHS- Nuances of Rural ACOs
- MSSP Proposed Improvements- Ashley Ridlon, Evolent
- Proposed CMS meeting for MSSP Quality Issues- Valinda Rutledge, APG
- APG Advocacy Updates- Valinda Rutledge, APG



RETF Benchmarking and Case Study on High Needs Clinical Models, Aneesh Chopra, CareJourney, interviewing

Dr. Monzer Yazji, Asus Medical, Chair of South Texas ACO Clinical Partners



POWERED BY ALPINE PHYSICIAN PARTNERS



STAR Program

- · Criteria,
- Identification
- Action



ASAS Health STAR Patient Management Program

Opportunity

Preventative services and coordination of care are critical in a value-based care ecosystem. Identifying the high-risk/high-utilization members based on the Medical Director's "RED" criterion will acquaint clinicians and support staff with the "priority" patients.

Proposed Plan

ASAS Health's process for stratifying high-risk/high-utilization members will include the following process. The program includes care coordination, intervention and supplemental data feeds to support the strategic coordination of care.



Objective Clinical Data

Risk scoring depends much on the significance of condition severity/ acuity.

- 1. CAD/CHF
- 2. COPD/Asthma
- 3. CVA
- 4. ESRD/CRF
- 5. Chronic Kidney Disease
- 6. Morbid Obesity/Malnutrition
- 7. Cancer
- 8. Mental Health
- 9. DM Complications
- 10. ER Utilization (2 > ER Visits), 1 > Readmission
 - 1. Social Influencers (i.e., weak or no family support etc.)

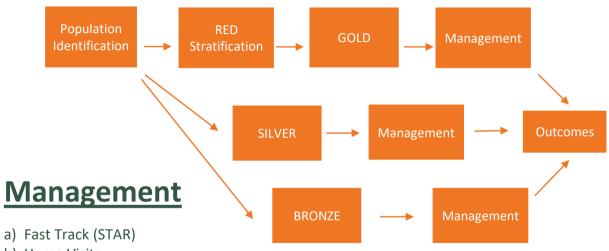
RISK STRATIFICATION ALGORITHM



Based on the high-risk diagnosis groups, the Medical Student team will realize the total amount of diagnosis per patient and update the EMR via the Care Programs option.



Star Program Practice Workflow



- Home Visits
- Telemedicine
- d) Social Worker
- Behavioral Health
- Nutritionist
- Exercise/Sport
- h) Care Management Team



Star Program Practice Workflow



Management

- a) Fast Track (STAR)
- b) Home Visits
- c) Telemedicine
- d) Social Worker
- e) Behavioral Health
- f) Nutritionist
- g) Exercise/Sport
- h) Care Management Team



Clinical Management Team

Clinician

- 1) Monzer H Yazji, MD
- 2) Mrs. Sarah Adkins, FNP Program Supervisor
- 3) Mr. Ahmed Mohammed Owais, PA-C
- 4) Ms. Iman Arroyo, FNP

Homebound home visits with Claudia via MedPod

- 5) Ms. Criselda Garza-Molina, FNP
- 6) Mr. Carlos Salinas Behavioral Health

Health Coach / Support

- 1. Mr. Cesar Morales (GOLD)
- 2. Mr. Alejandro (SILVER)
- 3. Mr. Ali (BRONZE)

External Collaborators

- 1. Mrs. Cynthia Sauceda, RN (Hospice)
- Ms. Diana Sanchez, RN (STCP ACO & Home Visit program ACO)
- 3. Medical Students



Support Team

Nutrition

Exercise/Sport

Behavioral Health

Care Management Team

- CCM Team
- Medication Management
- AWV Management
- ACO Management
- Medical Students



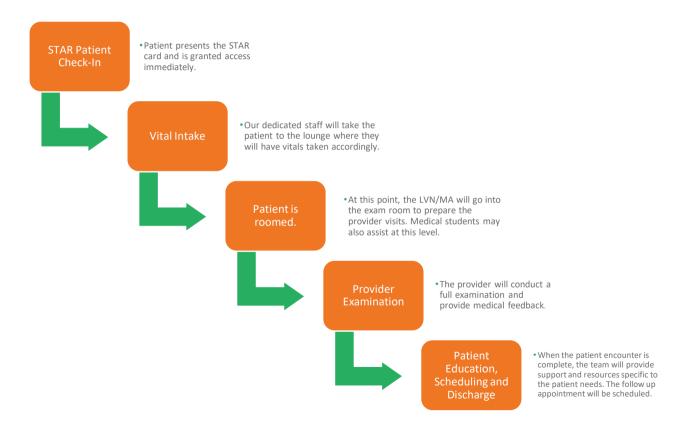
STAR MATRIX

There are 179 total GOLD patients that need to have an intervention weekly. Each individual patient will have an individual plan which can include a unique mix of management focuses. This will encourage fluid communication and options based on the needs of each patient.

	Gold		Bronze	
ACO	135	<u>192</u>	<u>195</u>	522
Wellmed	16	24	7	<u>47</u>
Prominence	23	36	25	<u>84</u>
United	2	8	3	<u>13</u>
Humana	3	4	4	<u>11</u>
Total	179	264	234	<u>677</u>

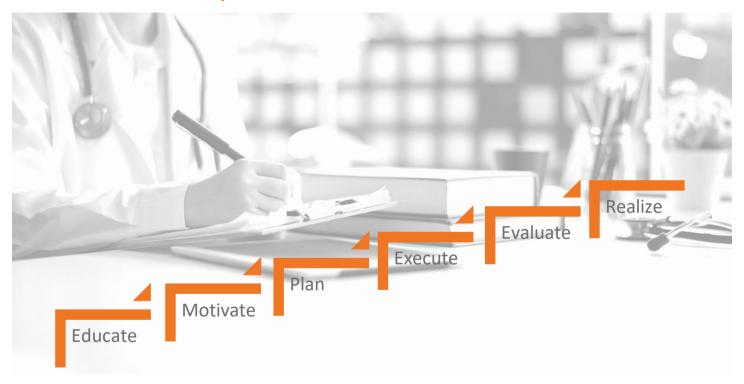


STAR Patient Experience





STAR Steps to Success





Current Population Attribution

Panel by provider as of 10/25/2021

5	Dr. Albustamy	3
36	Ms. Arroyo, FNP**	9
13	Dr. Barazi	9
8	Dr. Lozano*	6
13	Dr. Mehkri	8
10 (+ 20) = 30	Ms. Garza-Molina FNP*	4
15	Mr. Owais, PA-C*	10
17	Ms. Salinas, FNP*	8
40 (Distributed)	Dr. Yazji	23
48 (+ 20) = 68	Ms. Adkins, FNP*	28
205		104

Current Compliance Ratio = 49.2%

205 Denominator

80 Males



Co managed with Dr. Yazji

^{**} Home Bound Program

STAR Teams

Provider: Mrs. S. Adkins

• LVN: Joel

• MA: Bianca

• Coordinator: Miriam

Provider: Ms. C. Garza-Molina

• LVN: Joel

• MA: Bianca

• Coordinator: Miriam

Provider: Mr. M. Owais

• MA: Mariel

Coordinator: Anita

Provider: Mrs. A. Salinas

• MA: Ruby

• Coordinator: Eleazar

Provider: Ms. I. Arroyo

• MA: Claudia

Coordinator: Miriam



STAR Teams

Provider: Mrs. S. Adkins

LVN: Joel MA: Bianca

Coordinator: Miriam

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Coordinator: Mrs. Albustamy

Provider: Ms. I. Arroyo

MA: Claudia

Coordinator: Miriam

Provider: Mrs. A. Salinas

MA: Ruby

Coordinator: Eleazar

Provider: Mr. M. Owais

MA: Mariel

Coordinator: Anita



Milestone and Realizations

Identify the number of patients who qualify into each RED Category.

Identify the current staff capabilities

- How many patients can be managed per clinician and team member accordingly?
- Do we need more support staff?
- Do we need more technology?

What is the budget to execute the RED program?

Identify communication gaps within the office and the needs between the patient and care team.

Maintain and sustain TEAM accountability.





Questions?

Don't hesitate to contact us:



Benchmarking Highlights

Benchmarking Highlights



Data Metrics & Benchmarking

Purpose: To provide benchmarking to APG members across a core set of quality & utilization measures that align with risk model success



Current Established Measures:

- PMPY by category (IP, OP, Part B, SNF, HH)
- IP admits per 1k and % of IP admits that come in through the ED
- % of avoidable ED visits
- SNF stays per 1k and average length of stay
- Part B spend across subcategories

Actively soliciting stakeholder input of APG Risk Evolution Task Force members to refine and augment measures





CareJourney Benchmarks Derived from CMS Data

Benchmark Data:

To create these benchmarks, CareJourney is using data through Q4 2020.

	MEDICARE FFS
Description	100% fully linked Part A, B, D claims
Total Lives	~60M
Linked & Longitudinal	•
Time Frame	2010 - Present
Refresh Frequency	Quarterly*

The RETF Cohort:

Primary Care Alliance, LLC Christiana Care Quality Partners ACO, LLC Caravan Health ACO 17 LLC CHESS Value, LLC V120 CHESS NextGen.LLC. Asian American Accountable Care Organization, LLC Beacon Health Partners, LLP CHS Physician Partners ACO II LLC Accountable Care Coalition of Southeast Texas Inc. Accountable Care Coalition of Southeast Wisconsin, LLC Mid-Atlantic Collaborative Care, LLC Hudson Accountable Care, LLC QHI ACO, LLC Accountable Care Coalition of Tennessee, LLC Accountable Care Coalition of Northeast Georgia, LLC Accountable Care Coalition of Southeast Partners, LLC Accountable Care Coalition of Georgia, LLC. Commonwealth Primary Care ACO Triad HealthCare Network LLC The Accountable Care Organization, Ltd. Physicians ACO, LLC Intermountain Accountable Care, LLC KentuckyOne Health Partners, LLC New York Medical Partners ACO, LLC Mount Sinai Care, LLC MSHP ACO, LLC Caribbean Accountable Care, LLC

Prisma Health Upstate Network, LLC

Ochsner Accountable Care Network, LLC NW Momentum Health Partners ACO.LLC MultiCare Connected Care, LLC Genuine Health ACO LLC Prisma Health Midlands Network, LLC Privia Quality Network, LLC PQN - Georgia, LLC Privia Quality Network Gulf Coast II, LLC PON - Central Texas, LLC South Texas ACO Clinical Partners LLC Health Alliance ACO, LLC DOCACO GULF COAST, LLC CALIFORNIA CLINICAL PARTNERS ACO, LLC Texoma Clinical Partners ACO, LLC Silver State ACO LLC Texas Panhandle Clinical Partners ACO LLC Prospect ACO Northeast LLC Health Connect Partners, LLC Ohio Integrated Care Providers, LLC Coastal One Health Partners, LLC UT Southwestern Accountable Care Network Trinity Health ACO Inc. Torrance Memorial Integrated Physicians, LLC Healthcare Solutions Network, LLC VillageMD Chicago ACO, LLC VillageMD New Hampshire ACO, LLC Primaria ACO. LLC Medical Clinic of North Texas PLLC





RETF Q4 2020 Benchmarks

	RETF ACOs Trended			NON-RETF ACO Benchmarking	
	RETF ACOs 2019	RETF ACOs 2020	RETF YOY	Non-RETF ACOs 2020	RETF vs Non RETF
PMPY	\$12,030	\$11,219	-7%	\$11,930	-6%
IP PMPY	\$4,115	\$3,563	-13%	\$4,100	-15%
OP PMPY	\$2,329	\$2,251	-3%	\$2,469	-10%
Part B PMPY	\$3,801	\$3,395	-12%	\$3,369	1%
SNF PMPY	\$692	\$743	7%	\$824	-11%
HHA PMPY	\$573	\$474	-17%	\$543	-15%
Hospice PMPY	\$261	\$290	11%	\$329	-13%
IP Admits Per 1K	225	169	-25%	199	-18%
SNF Admits Per 1K	83	67	-19%	87	-30%
% Avoidable ED	31%	27.4%	-12%	26.9%	2%
% Admits From ED	67%	62%	-7%	68%	-10%





RETF Q4 2020 Benchmarks - Part B Spend Breakdown

	RETF ACOs Trended			NON-RETF ACO	Benchmarking
	RETF ACOs 2019	RETF ACOs 2020	RETF YOY	Non RETF ACOs 2020	RETF vs Non RETF
Part B PMPY	\$3,801	\$3,395	-12%	\$3,369	1%
Part B Ambulance PMPY	\$134	\$134	0%	\$133	1%
Part B DME PMPY	\$4	\$4	-6%	\$4	-18%
Part B Drugs PMPY	\$571	\$803	29%	\$586	27%
Part B E&M PMPY	\$1,239	\$908	-36%	\$1,095	-21%
Part B Imaging PMPY	\$323	\$242	-33%	\$252	-4%
Part B Other PMPY	\$89	\$87	-2%	\$90	-3%
Part B Procedures PMPY	\$1,047	\$905	-16%	\$866	4%
Part B Test PMPY	\$395	\$310	-27%	\$339	-9%





STAR CARD Patient Experience Model

Model: "Easy to Compute" Risk Scoring on patient condition severity/ acuity

Conditions:

- CAD/CHF
- COPD/Asthma
- CVA
- ESRD/CRF
- Chronic Kidney Disease
- Morbid Obesity/Malnutrition
- Cancer
- Mental Health
- DM Complications
- ER Utilization (2 > ER Visits), 1 > Readmission
- Social Influencers (i.e., weak or no family support etc.)



GOLD / HIGH RISK = 4

contacts/month. Alternating 1 provider contact X wk and 1 care coord. contact the following wk.



SILVER / MODERATE RISK = 2

contacts per month. Once a month a provider contact and once a month CCM



BRONZE / LOW RISK = 1

contact per month. This could be a provider or CCM contact



Red Patient Segmentation for Monzer H Yazji MD & Associates

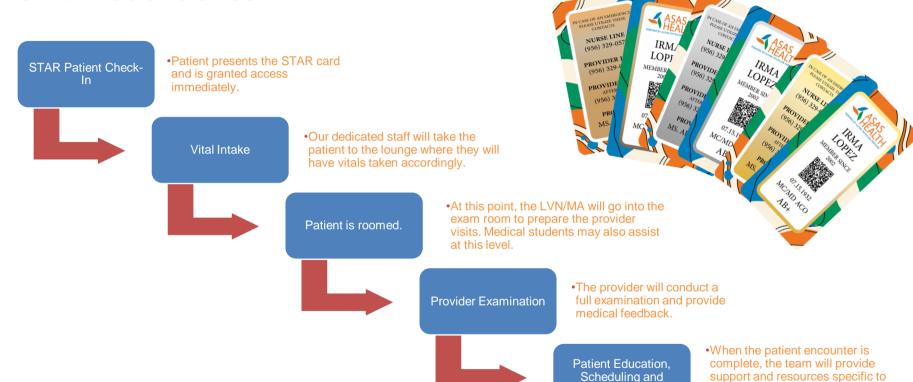
As expected, level 1 patients have the highest HCC score and total paid amount

Patient Segmentation	Patient Count	HCC Risk Score	Average Total Paid Amount	Total IP Admits in Last 12 Months	Total ER Visits in Last 12 Months
Level 1	184	2.0211	\$34,726	162	324
Level 2	418	1.2702	\$13,843	109	291
Level 3	251	0.8975	\$7,172	30	67
Level 4	63	1.0017	\$2,240	4	5
Level 5	-	-	-	-	-

^{*} All patients fell into levels 1-4



STAR Patient Check-in



the patient needs. The follow up

appointment will be scheduled.

AMERICA'S

PHYSICIAN GROUPS =

Discharge



Scaling Across ACO Provider Network (Fall 2021 Data)

Number of patients	Provider	Overdue Visits
5	Dr. Albustamy	3
36	Ms. Arroyo, FNP**	9
13	Dr. Barazi	9
8	Dr. Lozano*	6
13	Dr. Mehkri	8
10 (+ 20) = 30	Ms. Garza-Molina FNP*	4
15	Mr. Owais, PA-C*	10
17	Ms. Salinas, FNP*	8
40 (Distributed)	Dr. Yazji	23
48 (+ 20) = 68	Ms. Adkins, FNP*	28
205		104

Current Compliance Ratio = **49.2%**

101 Compliant

205 Denominator

125 Female

80 Males



Co managed with Dr. Yazji

^{**} Home Bound Program

ACO Head to Head

STCP Performance Benchmarked at the County Level (2020)

	South Texas ACO Clinical Partners LLC (A3367)	CHSPSC ACO 6, LLC (A3712)	Webb County, TX
Num Attributed Patients	4,750	2,008	11,818
Risk Adj. PMPY	\$10.7K	\$15.2K	\$12.6K
Avg Hcc Risk Score	1.28	1.42	1.25
Total PMPY	\$13.7K	\$21.6K	\$15.8K
Percent Frail/Elderly	11.7%	13.4%	11.7%
PCP Visits Per 1K	10,904	10,412	9,529
IP Admits Per 1K	212	304	236
SNF Admits Per 1K	66	71	61
HHA Visits Per 1K	9,712	11,745	11,573
Percent AWV Compliant	56%	19%	31%
Percent Flu Compliant	53%	44%	47%
Percent TCM Compliant	42%	23%	26%
Readmission Rate	15%	15%	15%
ED Visits Per 1K	625	872	675
Percent Avoidable ED	25%	28%	28%

AMERICA'S

Hidalgo County Population, 2020

Breakdown by Economic Distress Quintile

Quintile	Beneficiary Group	# of Patients	% ACO Assigned
	All	-	-
1	Dual	-	-
	Non-Dual	-	-
	All	3,005	24.03%
2 (7.6%)	Dual	578	24.91%
(1.070)	Non-Dual	2,427	23.82%
	All	1,812	30.91%
3 (4.6%)	Dual	556	23.20%
(4.070)	Non-Dual	1,256	34.32%
	All	10,780	21.42%
4 (27.3%)	Dual	5,071	21.79%
(27.370)	Non-Dual	5,709	21.09%
	All	23,778	30.93%
5 (60.3%)	Dual	9,700	29.92%
(00.070)	Non-Dual	14,078	31.63%



ACO Head to Head

STCP Performance Benchmarked at the County Level (2020)

	South Texas ACO Clinical Partners LLC (A3367)	RGV ACO Health Providers, LLC (A1038)	Rio Grande Valley Health Alliance, LLC (A1769)	Hidalgo County, TX
Num Attributed Patients	1,874	4,944	3,444	27,295
Risk Adj. PMPY	\$11.0K	\$8.8K	\$10.4K	\$11.8K
Avg Hcc Risk Score	1.5	1.51	1.48	1.39
Total PMPY	\$16.5K	\$13.3K	\$15.5K	\$16.4K
Percent Frail/Elderly	10.6%	10.8%	11.1%	12.2%
PCP Visits Per 1K	14,097	11,858	13,857	11,926
IP Admits Per 1K	283	213	257	278
SNF Admits Per 1K	46	51	42	73
HHA Visits Per 1K	11,657	5,989	7,660	9,708
Percent AWV Compliant	57%	56%	56%	37%
Percent Flu Compliant	52%	65%	60%	52%
Percent TCM Compliant	44%	32%	34%	24%
Readmission Rate	18%	16%	18%	18%
ED Visits Per 1K	825	598	649	728
Percent Avoidable ED	29%	24%	26%	27%

AMERICA'S PHYSICIAN GROUPS =



South Texas ACO Clinical Partners LLC Q4 2020 Benchmarks

	STCP 2019	STCP 2020	STCP YOY	RETF ACOs 2019	RETF ACOs 2020	RETF YOY
PMPY	\$14,170	\$14,592	3%	\$12,030	\$11,219	-7%
IP PMPY	\$5,124	\$5,100	0%	\$4,115	\$3,563	-13%
ОР РМРҮ	\$2,465	\$2,993	21%	\$2,329	\$2,251	-3%
Part B PMPY	\$4,146	\$3,813	-8%	\$3,801	\$3,395	-12%
SNF PMPY	\$701	\$1,021	46%	\$692	\$743	6%
HHA PMPY	\$1,248	\$1,208	-3%	\$573	\$474	-18%
Hospice PMPY	\$187	\$197	5%	\$261	\$290	9%
IP Admits Per 1K	287	237	-17%	225	169	-28%
SNF Admits Per 1K	82	66	-20%	83	67	-19%
% Avoidable ED	28%	26%	-7%	31%	27%	-13%
% Admits From ED	72%	73%	1%	67%	62%	-7%





STCP Q4 2020 Benchmarks - Part B Spend Breakdown

		STCP 2019	STCP 2020	STCP YOY	RETF ACOs 2019	RETF ACOs 2020	RETF YOY
	Part B PMPY	\$4,146	\$3,813	-8%	\$3,801	\$3,395	-12%
Part	B Ambulance PMPY	\$312	\$492	58%	\$134	\$134	0%
	Part B DME PMPY	\$12	\$10	-17%	\$4	\$4	-6%
	Part B Drugs PMPY	\$623	\$410	-34%	\$571	\$803	29%
	Part B E&M PMPY	\$1,364	\$1,332	-2%	\$1,239	\$908	-36%
F	Part B Imaging PMPY	\$317	\$234	-26%	\$323	\$242	-33%
	Part B Other PMPY	\$91	\$85	-7%	\$89	\$87	-2%
Part	B Procedures PMPY	\$990	\$915	-8%	\$1,047	\$905	-16%
	Part B Test PMPY	\$437	\$333	-24%	\$395	\$310	-27%



Rural ACO Issues

Drew A. Markell and April Reining, UHS
MSSP ACO Benchmarking for Rural ACOs and Current Status
of H. R. 3746 "The Accountable Care in Rural America Act"

Mallory Cary, UHS
Nuances of Rural ACOs



TPCP ACO





TX: Upper 26 Counties
NM: Northeastern Region
Oklahoma: Enid & Rural
counties



Independent Family Practice
Academic Institutions



~500 Providers 17,000 Attributed Lives 80%+ Rural Attribution

- Established in 2017
- PY1: Shared Savings
- PY2 PY3: Savings below MSR
- Quality: 97%+
- Local Support Structure
- Care Coordination
- Data Analytics
- Physician Leadership



Health Equity Demands Rural Representation

A Bill is on the Table! H.R. 3746: Accountable Care in Rural America

Please influence the forward progress of this bill in your network

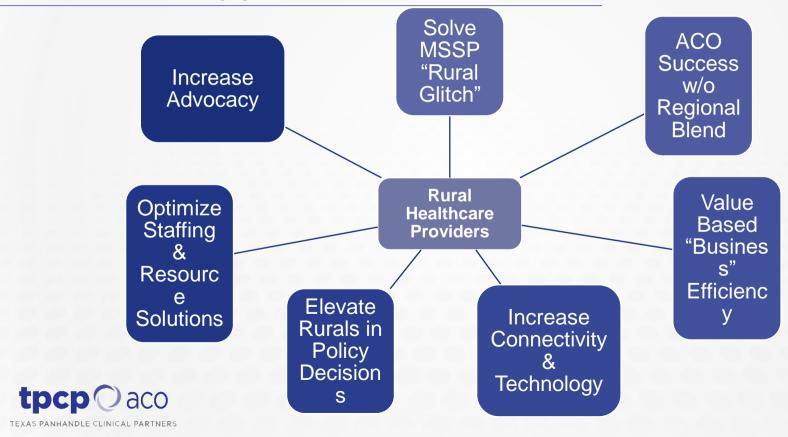
- Introduced June 2021; Sponsor Congressman Jodey Arrington
- 14 total bipartisan co-sponsors
- Must pass committee
- Must pass the House
- Must pass the Senate
- Must be signed by the President

Value Based Care Transformation





How to Support Rural Value Based Care:



Contact Information

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MSSP Proposed Improvements Ashley Ridlon, Evolent

HOW BUILDING ON THE SUCCESSFUL MEDICARE SHARED SAVINGS PROGRAM CAN DRIVE NATIONWIDE HEALTH CARE TRANSFORMATION

WHAT'S WORKING: A decade in, MSSP remains the largest and most impactful performance-based risk, total-cost-of-care model.

MSSP AT A GLANCE

500 ACOs 11
MILLION
Medicare beneficiaries

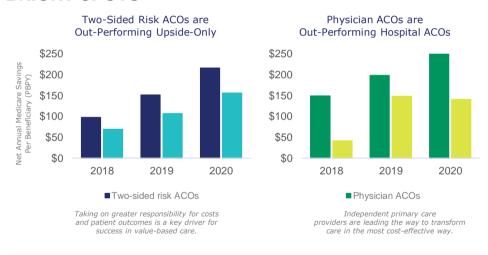
\$11.2B

\$4.1B NET SAVINGS

92%

AVG QUALITY SCORE

BRIGHT SPOTS²



The bottom line: Those with the clearest incentives to perform well are delivering the strongest results for Medicare.



TAKING MSSP TO THE NEXT LEVEL

While successful, there are several opportunities to maximize MSSP's potential to grow, improve outcomes, and slash Medicare spending.

Toward <u>CMS's Strategic Objective 1: Drive Accountable Care</u>, ECP has published a set of <u>recommendations</u>, prioritizing:

1. Stronger incentives and tools to engage and align the vast majority of Medicare beneficiaries through ACOs, e.g.:



- · Support "free primary care" by covering copays & deductibles of patients in the ACO.
- Offer Part B premium rebates for tight usage of an ACO's affiliated network.
- · Create a framework for Medicare ACO supplemental plan offerings with lower cost-sharing for care delivered through the ACO.
- · Allow electronic & paper-based voluntary alignment, in addition to claims-based, and ease communication rules.
- · Raise or remove risk score cap for high-cost/high-need beneficiaries to accurately capture costs and ensure ACOs serve those most in need.

2. Stronger incentives and tools to recruit and retain the vast majority of providers in Medicare ACOs, e.g.:



- Import innovations from NGACO & DC, e.g., option to take 80-100% risk with a discount, provide upfront cash flow/primary care capitation
- Ensure benchmarking methods don't create roadblocks to participation: fix the rural glitch and move toward 100% regional benchmarks
- · Allow TIN-NPI participation, at least for the highest risk tracks, to help ACOs curate high-value networks
- Incentivize the use of high-value specialists and facilities by allowing for innovative, mutually beneficial payment arrangements coupled with regulatory flexibilities where needed. E.g., allow ACOs to upload a negotiated discounted fee schedule in exchange for preferred relationships.
- Support ACOs with meaningful, real-time data to support improvement, e.g., comparing ACO and regional/national risk-adjusted trend
- · Do not tie Medicare shared savings to all-payer quality metrics. CMS and ONC should provide more technical support for all-payer eCQMs.



Proposed CMS Meeting for MSSP Quality Issues Valinda Rutledge, APG

APG Advocacy Updates Valinda Rutledge, APG



Closing comments

Questions?

- Valinda Rutledge: vrutledge@apg.org
- Melanie Matthews: melaniem@pswipa.com
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- Drew Markell: <u>drew.markell@uhsinc.com</u>
- April Reining: <u>April.Reining@uhsinc.com</u>
- Mallory Cary: <u>mallory.cary@uhsinc.com</u>
- Ashley Ridlon: <u>ARidlon@evolenthealth.com</u>

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conference 2

PHYSICIAN GROUPS: LEADING THE VALUE MOVEMENT

JUN 1-3 | MARRIOTT MARQUIS SAN DIEGO MARINA