



## Original Investigation | Health Policy

## Medicare Risk Arrangement and Use and Outcomes Among Physician Groups

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## Abstract

**IMPORTANCE** Many physician groups are in 2-sided risk payment arrangements with Medicare Advantage plans (at-risk MA). Analysis of quality and health resource use under such arrangements may inform ongoing Medicare policy concerning payment and service delivery.

**OBJECTIVE** To compare quality and efficiency measures under 2 payment models: at-risk MA and fee-for-service (FFS) MA.

**DESIGN, SETTING, AND PARTICIPANTS** This cross-sectional study used Medicare encounter and enrollment data from 2016 to 2019 covering 17 physician groups, 15 488 physicians, and 35 health insurers to compare quality and health resource use for Medicare beneficiaries within the same physician groups. The data were analyzed between August 4 and October 30, 2024.

**EXPOSURES** Care delivered under at-risk MA and FFS MA payment arrangements by the same physicians and medical groups.

**MAIN OUTCOMES AND MEASURES** Twenty quality and efficiency measures across 4 domains of patient care (hospital care, avoidance of the emergency department [ED], avoidance of disease-specific admissions, and outpatient care) were examined using logistic regression analysis.

**RESULTS** The overall sample comprised 5 278 717 person-years (37.7% at-risk MA and 62.3% FFS MA). The mean (SD) age of beneficiaries was 73.6 (9.2) years in the at-risk MA group (56.8% women) and 71.8 (10.4) years in the FFS MA group (57.4% women). For at-risk MA compared with FFS MA, inpatient admissions and 30-day readmissions per 1000 were 10.03 (95% CI, −10.61 to −9.44) and 1.95 (95% CI, −2.18 to −1.73) lower. ED use measures per 1000 ranged from 2.95 (95% CI, −3.28 to −2.63) lower for avoidable ED visits to 26.02 (95% CI, −26.92 to −25.12) lower for overall ED visits. Avoidance of disease-specific admissions per 1000 ranged from 0.24 (95% CI, −0.35 to −0.13) lower for composite diabetes-related admissions to 2.18 (95% CI, −2.43 to −1.94) lower for the composite of chronic disease-related admissions. High-risk drug use per 1000 was 14.26 (95% CI, −14.85 to −13.67) lower. Overall, compared with FFS MA, at-risk MA was associated with higher quality and efficiency in 18 of 20 measures after adjusting for differences in demographics, Hierarchical Condition Categories Risk Adjustment Factor scores, and other health characteristics.

**CONCLUSIONS AND RELEVANCE** In this cross-sectional study, at-risk MA payment arrangements managed by physician groups were associated with higher quality and efficiency compared with FFS MA managed by the same groups. The population and methods used provide robust evidence that at-risk payment arrangements in MA may improve health care delivery for the MA population.

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## Key Points

**Question** Is care delivered by physician groups under 2-sided risk payment arrangements in Medicare Advantage (at-risk MA) associated with higher quality and efficiency compared with care delivered by the same physician groups under fee-for-service MA payment arrangements?

**Findings** In this cross-sectional study of 2016-2019 claims and enrollment data covering 5 278 717 person-years, the marginal risk differences across 4 domains of patient care (hospital care, avoidance of the emergency department, avoidance of disease-specific admissions, and outpatient care) favored higher quality and efficiency in at-risk MA compared with fee-for-service MA in 18 of 20 quality and health resource use measures.

**Meaning** These findings suggest that at-risk payment arrangements may improve health care delivery for MA beneficiaries.

## + Supplemental content

Author affiliations and article information are listed at the end of this article.

## Introduction

More than half of Medicare beneficiaries opt into Medicare Advantage (MA),<sup>1</sup> which includes out-of-pocket spending caps and supplemental benefits (eg, dental, hearing, vision) that are not available in the traditional Medicare (TM) program.<sup>2</sup> A growing number of studies have indicated that MA enrollment is associated with superior quality outcomes, reductions in total cost of care, and lower out-of-pocket spending.<sup>3-6</sup>

Medicare Advantage plans differ in how they contract with health care professionals.<sup>7</sup> They may pay physicians through fee-for-service arrangements (FFS MA) or contract with physician groups under delegated 2-sided risk arrangements, under which the financial risk of delivering health care services is transferred wholly or in large part to the group (at-risk MA). These physician groups may retain financial surpluses or incur financial deficits related to the quality and efficiency of care they provide. To minimize financial risk while delivering optimal care, physician groups under at-risk payment arrangements have incentives to develop a population health management infrastructure to improve care and reduce high-cost health resource use. At-risk payment arrangements exist for some TM patients through the Accountable Care Organization Realizing Equity, Access, and Community Health model and the Medicare Shared Savings Program. However, at-risk MA incorporates a substantially greater risk than these models and gives physicians a greater range of tools with which to manage care.<sup>8</sup>

Studying at-risk MA compared with FFS MA therefore provides a method for evaluating the quality and health resource use of these at-risk payment arrangements. Studies have found that at-risk MA payment models are associated with higher quality and efficiency, specifically in the inpatient setting, compared with both TM<sup>9</sup> and FFS MA.<sup>10</sup> In this study, we examined a broad array of quality and efficiency measures encompassing 4 domains of patient care and studied a large sample of at-risk physician groups and primary care physicians (PCPs). We also examined risk contracts from the universe of various MA payers with which these groups contract, which are more reflective of the high-risk global capitation models that are currently prevalent.

## Methods

This cross-sectional study examined the association of at-risk MA physician arrangements with quality and health care resource use. We compared at-risk MA to FFS MA for patients cared for within the same physician groups, which allowed us to isolate the extent to which MA's performance might be driven by at-risk payment arrangements and the resultant care management infrastructure built by physician groups participating in these arrangements. This study was approved by Solutions IRB, an external institutional review board. Since the study design involved a retrospective analysis of preexisting, deidentified data, it qualified as non-human participants research under institutional review board protocol and was exempted from further review and the need for informed consent. This study followed the Strengthening the Reporting of Observational Studies in Epidemiology (STROBE) reporting guideline.

## Study Data

The study used publicly available MA encounter data from the Centers for Medicare & Medicaid Services (CMS), as well as nonpublic data on at-risk payment arrangements across a subset of 17 physician groups. The study covered the period from January 1, 2016, to December 31, 2019.

CMS Medicare data tracks health resource use and outcomes for beneficiaries in MA. Prior to our sample restrictions, the original dataset covered 100% of all MA beneficiaries, including all beneficiaries in at-risk as well as FFS payment arrangements. To address potential concerns about Medicare encounter data completeness, we included inpatient-related outcomes for which encounter data have been shown to be highly accurate. We further mitigated potential data completeness issues by focusing solely on MA patients; because the at-risk and FFS cohorts were

both tracked in encounter data, any comparison between them should not have been biased by encounter data completeness.

The physician groups dataset (eTable 1 in [Supplement 1](#)) tracked the universe of at-risk MA payment arrangements across all 17 groups that elected to participate and submit data for the study. These 17 physician groups varied in terms of size and geographic location, collectively treated a substantial fraction of all Medicare patients nationwide, and appeared to be a representative sample of physician groups broadly. For example, the physician groups were at risk for approximately 35% of their attributed MA patients compared with a rate of 24% across all groups nationwide.<sup>11</sup>

The physician group dataset tracked MA plans for which each group was at risk on a year-by-year basis. For each at-risk arrangement, the data tracked the specific MA plan to which the arrangement pertained, including the characteristics of that plan (eg, carrier, plan type, contract identifier, and plan identifier). The data also tracked the scope of each at-risk arrangement, specifically whether the arrangement involved a full risk for professional services only, full professional risk with shared institutional risk, or global full-risk arrangement covering all services. Most at-risk arrangements in our study were global in nature, and all but 1 physician group had meaningful risk exposure in terms of having at least one 2-sided risk arrangement covering a minimum of professional services. We were able to track all of the individual PCPs who were subject to each group's at-risk arrangements based on physician roster data obtained from the groups, which tracked the physicians affiliated with or employed by each group.

## Sample and Cohorts

Our sample was restricted to the set of 17 physician groups participating in the study. To link beneficiaries to PCPs and their associated physician groups, we first attributed beneficiaries to an individual PCP using the Medicare Shared Savings Program attribution methodology, as an equivalent or near-equivalent methodology is typically used by MA plans for at-risk payment attribution.<sup>12</sup> We conducted attributions separately for each year on a concurrent basis to reflect each beneficiary's predominant PCP in a given calendar year and to capture year-over-year changes in PCPs. We then tied individual PCPs to participating groups based on group-provided roster data. We further limited our sample to beneficiary-year combinations in which a beneficiary had used primary care.

To avoid confounding related to disruptions during the COVID-19 pandemic, we restricted our sample to the years 2016 through 2019. We then restricted beneficiary-year combinations to individuals enrolled in both Medicare Part A and Part B for all 12 months of that year. Our sample included patients eligible for Medicare and Medicaid (dually eligible), not dually eligible, and aged 64 years or younger and 65 years or older. For pharmacy-based measures, we further restricted the sample to beneficiaries with Part D coverage for all 12 months of the measurement year. Finally, we restricted the sample to beneficiaries enrolled in MA for the entire calendar year.

We constructed 2 distinct cohorts for each calendar year: (1) at-risk MA and (2) FFS MA. The at-risk MA cohort was defined as beneficiaries whose attributed physician group was at risk for the beneficiary's MA plan for that calendar year. If a beneficiary was enrolled in multiple MA plans in a given year, we used the MA plan in which they were enrolled the longest. The FFS MA and TM cohorts were defined using an analogous approach.

## Outcomes

Using MA encounter data, we calculated 20 quality and health resource use measures across 4 domains of patient care: hospital care, avoidance of emergency department (ED) care, avoidance of disease-specific admissions, and outpatient care. Outpatient measures used the Healthcare Effectiveness Data and Information Set pharmacy measures. Outcomes were defined at an individual claim level and subsequently aggregated up to a person-year level.

We tracked inpatient and ED visit volume, focusing on visit types that reflected overall care quality, such as 30-day all-cause inpatient readmissions and primary care-treatable ED visits. We also

tracked avoidable inpatient visits based on the Agency for Health Research and Quality prevention quality indicator (PQI) definitions,<sup>13</sup> including avoidable admissions for acute and/or chronic complications for the following conditions: diabetes, chronic obstructive pulmonary disease, hypertension, heart failure, bacterial pneumonia, and urinary tract infections. Finally, we tracked measures of outpatient care quality, including pharmacy measures of medication adherence and high-risk drug use (eMethods in [Supplement 1](#)).

## Statistical Analysis

Between August 4 and October 30, 2024, we compared the at-risk MA and FFS MA cohorts over the same period and within the same physician groups. To identify the association of these different forms of coverage and mitigate potential confounding from patient mix differences, we used a set of controls including age; sex; self-reported race and ethnicity (based on Research Triangle Institute race code [American Indian or Alaska Native, Asian or Pacific Islander, Black or African American, Hispanic, non-Hispanic White, other racial, or unknown]); dual-eligibility status; calendar year; Hierarchical Condition Category (HCC) Risk Adjustment Factor score, composite version 24; and prevalence indicators for different high-level disease categories (based on high-level HCC groupings). Race and ethnicity were included as disparities exist in health outcomes and racial and ethnic differences may exist in MA enrollment and risk exposure within MA, statistically necessitating their inclusion. The HCCs are sets of medical codes linked to specific clinical diagnoses and used by the CMS for risk adjustment of individuals with serious acute or chronic conditions. The CMS used version 24 to calculate risk adjustment scores for MA plans during the years of this study. We also included an indicator for the physician group of the attributed PCP, which allowed us to mitigate potential confounding from physician differences by comparing payment arrangements within a specific physician group. We additionally restricted our analysis to the 17 physician groups participating in the study, each of which had exposure to both at-risk and FFS MA patients. Finally, we accounted for differences in MA plan mix, specifically health maintenance organization (HMO) vs preferred provider organization, between at-risk MA and FFS MA arrangements by including a control for MA HMO status.

We used a multivariable logistic regression model representing all measures as binary indicators rather than using counts, given the relatively low odds or prevalence of 0 values. As an additional robustness check, to assess the sensitivity of associations to coding intensity, we ran models adjusting for HCC, version 28 scores and groupings in place of those using version 24. Version 28 is the latest HCC version effective in 2023 and was intended to reduce the impact of coding intensity by removing revenue associated with 2294 *International Statistical Classification of Diseases, Tenth Revision* codes. Results are reported as marginal risk differences. All analyses were performed using SAS Enterprise Guide, version 7.15 (SAS Institute Inc). A 2-sided  $P < .05$  by Wald  $\chi^2$  test was considered significant for the regression estimates.

## Results

The final cohort of beneficiaries represented 5 278 717 person-years, of which 37.7% were in at-risk MA and 62.3% in FFS MA (eFigure in [Supplement 1](#)). The beneficiary cohort was associated with 15 488 different PCPs and 35 different health plans. The mean (SD) age of beneficiaries was 73.6 (9.2) years in the at-risk MA group and 71.8 (10.4) years in the FFS MA group. In at-risk MA and FFS MA, women comprised 56.8% and 57.4% of each group, respectively, compared with men (43.2% and 42.6%, respectively), while Non-Hispanic White beneficiaries constituted 49.2% and 36.4%, respectively, compared with 0.1% each of American Indian or Alaska Native, 5.6% and 5.0% for Asian or Pacific Islander, 8.1% and 9.9% Black or African American, 35.2% and 47.5% Hispanic, 1.1% and 0.6% other race, and 0.7% and 0.5% unknown race and ethnicity, respectively. The Pacific region had the greatest number of beneficiaries in the entire sample (28.2%). The mean (SD) HCC, version 24 score was 1.40 (1.09) for at-risk MA and 1.46 (1.14) for FFS MA (**Table 1**).

Unadjusted rates and a marginal effect risk difference comparison of study outcomes across at-risk MA and FFS MA are shown in **Table 2**, the **Figure**, and **Table 3**. At-risk MA beneficiaries were observed to have more favorable outcomes across 18 of 20 measures of quality and health resource use among the 4 domains of patient care (Figure). With respect to hospital care, acute inpatient

Table 1. Descriptive Characteristics of Sample, 2016-2019

Characteristic and level	Study group, No. (%)		
	All	At-risk MA	FFS MA
Total No. of person-years	5 278 717	1 990 869	3 287 848
Age, mean (SD), y	72.5 (10.0)	73.6 (9.2)	71.8 (10.4)
Age groups, y			
≤64	715 392 (13.6)	187 125 (9.4)	528 267 (16.1)
65-69	1 136 602 (21.5)	441 092 (22.2)	695 510 (21.2)
70-74	1 312 548 (24.9)	511 668 (25.7)	800 880 (24.4)
75-79	949 223 (18.0)	371 315 (18.7)	577 908 (17.6)
≥80	1 164 952 (22.1)	479 669 (24.1)	685 283 (20.8)
Sex			
Female	3 017 791 (57.2)	1 130 493 (56.8)	1 887 298 (57.4)
Male	2 260 926 (42.8)	860 376 (43.2)	1 400 550 (42.6)
Race and ethnicity			
American Indian or Alaska Native	5041 (0.1)	2715 (0.1)	2326 (0.1)
Asian or Pacific Islander	276 323 (5.2)	112 473 (5.6)	163 850 (5.0)
Black or African American	485 141 (9.2)	160 845 (8.1)	324 296 (9.9)
Hispanic	2 263 648 (42.9)	700 306 (35.2)	1 563 342 (47.5)
Non-Hispanic White	2 177 070 (41.2)	980 153 (49.2)	1 196 917 (36.4)
Other <sup>a</sup>	42 392 (0.8)	21 356 (1.1)	21 036 (0.6)
Unknown	29 102 (0.6)	13 021 (0.7)	16 081 (0.5)
Census division			
East North	45 184 (0.9)	15 725 (0.8)	29 459 (0.9)
East South	568 138 (10.8)	148 724 (7.5)	419 414 (12.8)
Mid-Atlantic	102 046 (1.9)	24 007 (1.2)	78 039 (2.4)
Mountain	166 201 (3.1)	68 522 (3.4)	97 679 (3.0)
New England	35 784 (0.7)	27 108 (1.4)	8676 (0.3)
Other, noncontiguous	1 274 094 (24.1)	173 087 (8.7)	1 101 007 (33.5)
Pacific	1 487 728 (28.2)	931 704 (46.8)	556 024 (16.9)
South Atlantic	747 295 (14.2)	123 889 (6.2)	623 406 (19.0)
West North	3064 (0.1)	771 (0.0)	2293 (0.1)
West South	849 183 (16.1)	477 332 (24.0)	371 851 (11.3)
Dually eligible	1 024 510 (19.4)	304 445 (15.3)	720 065 (21.9)
HMO plan type	4 523 492 (85.7)	1 975 815 (99.2)	2 547 677 (77.5)
HCC, version 24 score, mean (SD)	1.43 (1.13)	1.40 (1.09)	1.46 (1.14)
HCC groupings			
Blood: 2, 46, 48	569 820 (10.8)	246 163 (12.4)	323 657 (9.8)
CVD: 82, 83, 84, 85, 86, 87, 88, 96, 99, 100, 107, 108	2 585 565 (49.0)	984 116 (49.4)	1 601 449 (48.7)
Diabetes: 17, 18, 19	2 129 592 (40.3)	756 165 (38.0)	1 373 427 (41.8)
Injury: 166, 167, 168	102 154 (1.9)	40 034 (2.0)	62 120 (1.9)
Kidney: 134, 135, 136, 137, 138	1 047 855 (19.9)	431 529 (21.7)	616 326 (18.7)
Liver: 27, 28	63 905 (1.2)	25 465 (1.3)	38 440 (1.2)
Lung: 111, 112, 114, 115	1 052 529 (19.9)	387 738 (19.5)	664 791 (20.2)
Neoplasm: 8, 9, 10, 11, 12	458 647 (8.7)	164 025 (8.2)	294 622 (9.0)
Psychiatric: 57, 58, 59, 60	1 268 054 (24.0)	450 390 (22.6)	817 664 (24.9)
Substance abuse: 54, 55, 56	506 059 (9.6)	175 309 (8.8)	330 750 (10.1)
Skin: 157, 158, 159, 161, 162	108 083 (2.0)	36 593 (1.8)	71 490 (2.2)

Abbreviations: at-risk MA, Medicare Advantage beneficiaries cared for under fully accountable care organization models; CVD, cardiovascular disease; FFS MA, Medicare Advantage beneficiaries cared for under fee-for service models; HCC, Hierarchical Condition Category; HMO, health maintenance organization.

<sup>a</sup> Other category includes racial and ethnic minority groups other than Asian, Black, Hispanic, or American Indian.

admissions and 30-day readmission rates per 1000 were lower by 10.03 (95% CI, -10.61 to -9.44;  $P < .001$ ) and 1.95 (95% CI, -2.18 to -1.73;  $P < .001$ ), a difference relative to FFS MA of -8.7% and -12.9%, respectively. On the 4 measures of avoidance of ED use, ED admissions per 1000 ranged from 2.95 (95% CI, -3.28 to -2.63;  $P < .001$ ) lower for avoidable ED visits to 26.02 (95% CI, -26.92 to -25.12;  $P < .001$ ) lower for overall ED visits, a difference relative to FFS MA of -10.7% and -8.7%, respectively. The 9 measures of avoidance of disease-specific admissions per 1000 ranged from 0.24 (95% CI, -0.35 to -0.13;  $P < .001$ ) lower for the PQI-93 composite of diabetes-related admissions to 2.18 (95% CI, -2.43 to -1.94;  $P < .001$ ) lower for the PQI-92 composite of chronic disease-related admissions, a difference relative to FFS MA of -7.8% and -13.0%, respectively. Finally, looking at the 5 measures of outpatient care per 1000, high-risk drug use was 14.26 (95% CI, -14.85 to -13.67;  $P < .001$ ) lower, and medication adherence was 3.47 (95% CI, 2.21-4.74;  $P < .001$ ) higher for statin medications and 5.69 (95% CI, 4.49-6.89;  $P < .001$ ) higher for antihypertensive medications. The FFS MA had higher diabetes medication adherence by 4.46 (95% CI, -6.75 to -2.17;  $P < .001$ ) per 1000, and at-risk MA and FFS MA were statistically equivalent on the measure for diabetes-related lower extremity amputation.

As a robustness test, we conducted our main analyses on an alternative sample, which included at-risk and not-at-risk MA beneficiaries who died over the course of the year. We found that these results were effectively equivalent to those in our original analysis, indicating that the results from our original sample are robust to survivorship bias (eTables 3 and 4 in Supplement 1).

Table 2. Unadjusted Comparison of Efficiency and Quality Outcome Measures, Measurement Year 2019<sup>a</sup>

Domain and outcome measure	Events per 1000, mean (SD)		
	All	At-risk MA	FFS MA
<b>Hospital care</b>			
Acute inpatient admissions	163.6 (563.4)	142.3 (508.8)	177.3 (595.5)
30-d Readmissions	20.5 (209.4)	16.4 (178.6)	23.1 (226.9)
<b>Avoidance of ED</b>			
ED visits	609.7 (1689.2)	517.5 (1360.4)	668.9 (1867.7)
Avoidable ED visits	36.2 (284.4)	30.2 (243.2)	40.0 (307.9)
Primary care-treatable ED	88.9 (433.0)	67.6 (343.7)	102.6 (481.1)
Inpatient admission through ED	108.1 (459.1)	105.2 (437.6)	110.0 (472.4)
<b>Avoidance of disease-specific admission</b>			
COPD or asthma, older adult ( $\geq 40$ y)	6.3 (99.2)	4.4 (83.0)	7.5 (108.4)
Hypertension	1.5 (41.8)	1.2 (36.2)	1.6 (45.0)
Heart failure	9.3 (126.2)	8.0 (111.2)	10.2 (134.9)
Bacterial pneumonia	4.1 (68.5)	3.2 (59.4)	4.7 (73.8)
Urinary tract infection	3.6 (65.4)	2.8 (57.1)	4.1 (70.2)
Diabetes lower extremity amputation	0.7 (29.8)	0.5 (26.1)	0.8 (32.0)
PQI-91 acute composite	7.8 (95.4)	6.0 (83.0)	8.9 (102.6)
PQI-92 chronic composite	21.3 (193.0)	16.9 (166.2)	24.1 (208.4)
PQI-93 diabetes composite	4.2 (85.3)	3.4 (75.7)	4.8 (90.9)
<b>Outpatient care</b>			
High-risk drug use	73.0 (260.1)	61.4 (240.0)	80.5 (272.0)
Office visits	8778.1 (7047.5)	7785.9 (6432.7)	9414.9 (7345.1)
<b>Medication adherence</b>			
RAS	857.4 (349.7)	881.6 (323.1)	843.0 (363.8)
Diabetes	719.2 (449.4)	735.8 (440.9)	709.5 (454.0)
Statin	845.5 (361.5)	875.9 (329.7)	826.8 (378.4)

Abbreviations: at-risk MA, Medicare Advantage beneficiaries cared for under fully accountable care organization models; COPD, chronic obstructive pulmonary disease; ED, emergency department; FFS MA, Medicare Advantage beneficiaries cared for under fee-for-service models; PQI, prevention quality indicator; RAS, renin-angiotensin system.

<sup>a</sup> The 2019 data included are representative. eTable 2 in Supplement 1 shows all 4 years of data.



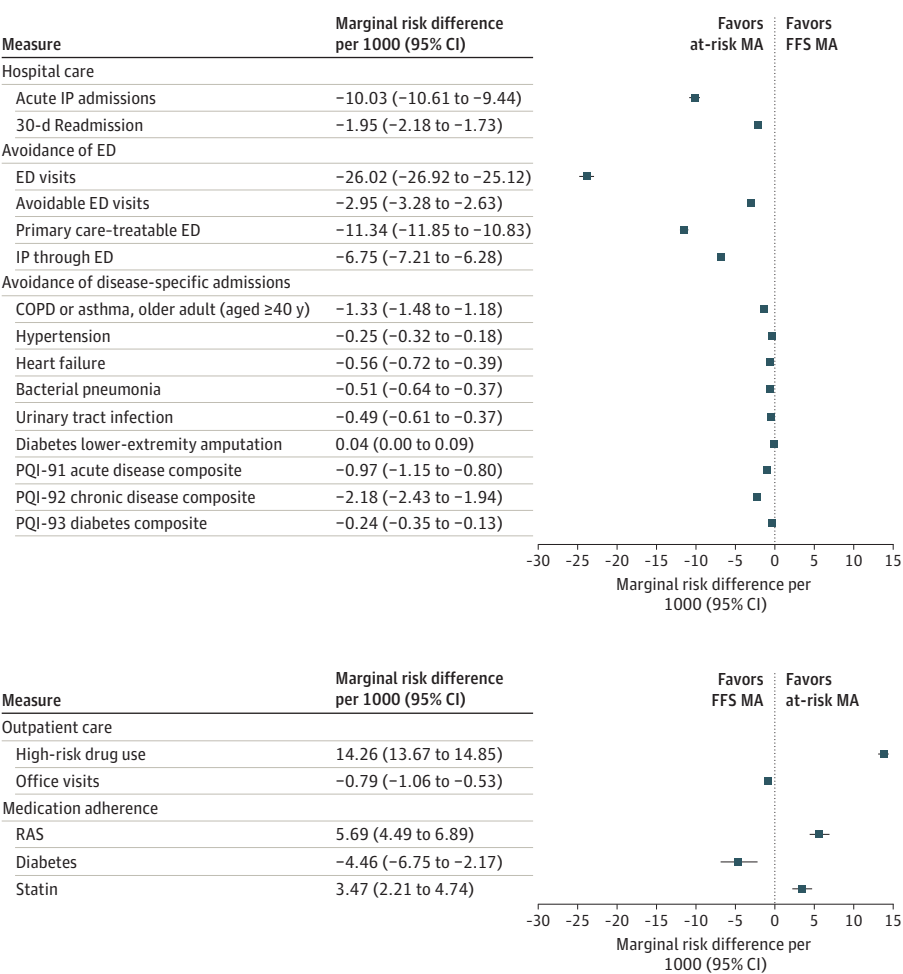
Discussion

This cross-sectional study found that beneficiaries in at-risk MA experienced more favorable quality and health resource use outcomes across 4 domains of patient care compared with FFS MA beneficiaries, even after adjusting for variations in patient mix. These results are clinically and economically meaningful given that these outcomes reflect common conditions and major drivers of use,<sup>14</sup> including preventable inpatient admissions for multiple acute and chronic diseases.

A challenge for prior work was differences in patient mix across payment models, making the identification of causal associations difficult. We adjusted for differences in patient mix by using demographic and health risk score controls and accounted for potential differences in physician mix across different payment types by ensuring that both beneficiary cohorts received care from the same physicians and physician groups. We also accounted for differences in payer mix across payment models, specifically HMO vs preferred provider organization, between at-risk and FFS MA arrangements by including a control for MA HMO status.

The differences observed in this study could be explained by the mix of physician groups, as groups that are taking meaningful risk may be more experienced in managing that risk than other groups previously studied. The differences might also be explained by risk-based contracts in our sample being global and all being full risk, implying that more comprehensive and stringent risk-based contracts may have more pronounced associations with outcomes.

Figure. Adjusted Risk Differences Between At-Risk Medicare Advantage (At-Risk MA) and Fee-for-Service Medicare Advantage (FFS MA) for 20 Outcome Metrics



Adjusted risk difference from logistic regression models for marginal effects. The probability of all outcomes were modeled in the overall cohort. Due to low event rates, risks and risk differences are reported per 1000. All models were adjusted for age groups; sex; race and ethnicity; dual-eligibility status; health maintenance organization plan type (for MA); physician groups; calendar year; and Hierarchical Condition Category score, version 24 and the following high-level groupings: blood (2, 46, 48), cardiovascular disease (82, 83, 84, 85, 86, 87, 88, 96, 99, 100, 107, 108), diabetes (17, 18, 19), injury (166, 167, 168), kidney (134, 135, 136, 137, 138), liver (27, 28), lung (111, 112, 114, 115), neoplasm (8, 9, 10, 11, 12), psychiatric (57, 58, 59, 60), substance abuse (54, 55, 56), and skin (157, 158, 159, 161, 162). COPD indicates chronic obstructive pulmonary disease; ED, emergency department; IP, inpatient; PQI, prevention quality indicator; RAS, renin-angiotensin system.

Our finding of higher quality and efficiency associated with at-risk MA compared with FFS MA is consistent with the limited data from other studies that examined outcomes associated with these payment models.<sup>10,15</sup> Such findings suggest that it is the at-risk payment arrangement that underpins this clinical performance and is a reminder that all of MA is not monolithic, since many MA contracts continue to pay physician groups and physicians in FFS arrangements. Furthermore, our findings suggest that these at-risk payment arrangements are a key driver through which MA achieves this clinical performance compared with other FFS models, including TM.<sup>16</sup>

We propose 2 key explanations for how at-risk payment arrangements achieve improved outcomes. First, physicians in at-risk MA may evolve practice patterns that support these improved outcomes, including a focus on preventive care, selective referral to high-performing specialists and efficient sites of service, attention to evidence-based medicine, and reduction in low-value care. Second is the infrastructure built to manage at-risk MA, examples of which may include population risk stratification, physician performance reporting and feedback, intensive case management, social worker and community health worker support to address health-related social needs, integrated behavioral health care and pharmacy services, and disease management programs.

## Limitations

Our approach to adjusting for population differences across payment arrangements to isolate the associations of these arrangements relies on observable measures of health, demographics, and clinical risk. Despite including a broad range of measures, we may still have failed to account for residual, unobservable differences between the populations.

**Table 3. Adjusted Risk for At-Risk MA vs FFS MA and Between-Group Risk Differences for 20 Outcome Metrics, 2016-2019<sup>a,b</sup>**

	Marginal risk per 1000, mean (SE) <sup>c</sup>		% Difference (relative to FFS MA)	Risk difference P value
Outcome	At-risk MA	FFS MA		
Hospital care				
Acute inpatient admissions	105.83 (0.22)	115.86 (0.17)	-8.7	<.001
30-d Readmissions	13.16 (0.08)	15.11 (0.06)	-12.9	<.001
Avoidance of ED				
ED visits	274.52 (0.34)	300.53 (0.25)	-8.7	<.001
Avoidable ED visits	24.52 (0.12)	27.47 (0.09)	-10.7	<.001
Primary care-treatable ED	58.37 (0.19)	69.70 (0.14)	-16.3	<.001
Inpatient admission through ED	70.58 (0.16)	77.32 (0.14)	-8.7	<.001
Avoidance of disease-specific admission				
COPD or asthma, older adult (≥40 y)	4.83 (0.06)	6.17 (0.04)	-21.6	<.001
Hypertension	1.11 (0.03)	1.36 (0.02)	-18.4	<.001
Heart failure	6.38 (0.06)	6.94 (0.05)	-8.1	<.001
Bacterial pneumonia	3.60 (0.05)	4.10 (0.04)	-12.4	<.001
Urinary tract infection	2.98 (0.05)	3.47 (0.03)	-14.1	<.001
Diabetes lower extremity amputation	0.51 (0.02)	0.47 (0.01)	8.5	.07
PQI-91 acute composite	6.52 (0.07)	7.49 (0.05)	-13.0	<.001
PQI-92 chronic composite	14.65 (0.09)	16.83 (0.07)	-13.0	<.001
PQI-93 diabetes composite	2.83 (0.04)	3.07 (0.03)	-7.8	<.001
Outpatient care				
High risk drug use	78.94 (0.22)	93.20 (0.16)	-15.3	<.001
Office visits	984.32 (0.09)	985.11 (0.08)	-0.1	<.001
Medication adherence				
RAS	833.86 (0.48)	828.17 (0.30)	0.7	<.001
Diabetes	694.15 (0.90)	698.61 (0.60)	-0.6	<.001
Statin	810.60 (0.51)	807.13 (0.32)	0.4	<.001

Abbreviations: at-risk MA, Medicare Advantage beneficiaries cared for under fully accountable care organization models; COPD, chronic obstructive pulmonary disease; ED, emergency department; FFS MA, Medicare Advantage beneficiaries cared for under fee-for-service models; PQI, prevention quality indicator; RAS, renin-angiotensin system.

<sup>a</sup> Probability of all outcomes were modeled in the overall cohort. Due to rare event rates, risks and risk differences are reported in per 1000.

<sup>b</sup> All models were adjusted for age groups; sex; race and ethnicity; dual-eligibility status; health maintenance organization plan type (for MA); physician groups; calendar year; and Hierarchical Condition Category score, version 24 and the following high-level groupings: blood (2, 46, 48), cardiovascular disease (82, 83, 84, 85, 86, 87, 88, 96, 99, 100, 107, 108), diabetes (17, 18, 19), injury (166, 167, 168), kidney (134, 135, 136, 137, 138), liver (27, 28), lung (111, 112, 114, 115), neoplasm (8, 9, 10, 11, 12), psychiatric (57, 58, 59, 60), substance abuse (54, 55, 56), and skin (157, 158, 159, 161, 162).

<sup>c</sup> Adjusted risk parameters from logistic regression models for marginal effects.



To address one potential source of unobserved population differences, we focused on an MA-only population, given that differences in coding and enrollment composition have primarily been documented between MA and TM rather than within MA itself. Moreover, we took steps to account for possible coding and reporting differences between at-risk MA and FFS MA. First, we ran sensitivity analyses, adjusting for risk using HCC, version 28–based instead of version 24–based scores. The effects remained robust and statistically significant when based on version 28, even though results were partially attenuated compared with version 24 results (eTables 3 and 4 in Supplement 1). Given the Medicare Payment Advisory Commission's findings that chart reviews accounted for approximately half of the coding intensity differences between MA and TM during our sample period,<sup>17</sup> we excluded all chart reviews when generating Risk Adjustment Factor scores and other disease-related indicators. As any component of coding intensity would be expected to be similar for at-risk MA and FFS MA, we examined the difference in mean HCC scores and found that this difference was only 4%, with at-risk MA having the lower score. This small difference suggests that coding intensity was not a factor in our results.

Because at-risk MA beneficiaries have been shown to have more socioeconomic disadvantages compared with FFS MA beneficiaries, the remaining unobserved differences may attenuate rather than amplify our results.<sup>7,18</sup> Furthermore, when physicians enter into at-risk contracts, they do so at an MA plan or MA contract level and, consequently, accept risk for all patients in a given MA plan. These physicians are unable to select patients at an individual level, which reduces the potential opportunity for selection bias. Considering these factors, any unobserved health and coding differences between the study populations would also likely narrow rather than magnify our estimates.<sup>19</sup>

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## Conclusions

In this cross-sectional study, the at-risk MA payment arrangement model, compared with the FFS MA model, was associated with higher quality and efficiency outcomes across 4 major domains of patient care when care was delivered by the same physician groups operating under both payment arrangements. While this study was not designed to assess causality, the results provide further evidence for the benefits associated with at-risk payment models and the possibility that they lead to higher quality and more efficient use of health care resources. These findings support the vision of a health care system where particular physician payment arrangements incentivize care that results in higher quality and more efficient use of health care resources.

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## ARTICLE INFORMATION

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## SUPPLEMENT 1.

### eMethods.

eFigure. Attrition Table and STROBE Diagram

eTable 1. 17 Participating Physician Groups

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## SUPPLEMENT 2.

### Data Sharing Statement

# AMERICA'S PHYSICIAN GROUPS

## JOURNEY TO THE BEST CARE: PART I

Q

How can patients' health care journeys turn out differently based on the relationship between their doctors' group and patients' Medicare Advantage plans?

A

A newly published study<sup>1</sup> shows that these accountable arrangements between MA plans and physician groups yield superior results for patients. Comparing MA patients receiving care from APG groups under two different arrangements, researchers found that patients in accountable care arrangements were:

8.7%

**less likely** to undergo acute hospital admissions overall

8.7%

**less likely** to visit hospital emergency departments

15%

**less likely** to have use of high-risk medications – drugs that can cause serious adverse effects or death if used incorrectly or in combination with other medications

8-22%

**less likely** to be admitted to the hospital for chronic conditions, such as diabetes, high blood pressure, chronic obstructive pulmonary disease, and heart failure

<sup>1</sup> Cohen K. et al, Medicare Risk Arrangement and Use and Outcomes Among Physician Groups. JAMA Network Open. 2025; 8(1):e2456074. January 23, 2025.

# JOURNEY TO THE BEST CARE: PART II

## The Background

More than half of all Medicare beneficiaries—more than 34 million people—are enrolled today in Medicare Advantage plans.<sup>2</sup> Here's how plan arrangements work.

1

MA plans obtain payment from the federal government to provide core Medicare benefits to each MA enrollee – specifically, those benefits available under Medicare Part A, mainly for hospital inpatient care, and Part B, mainly for physician and other outpatient care.

2

MA plans themselves don't provide care to Medicare beneficiaries; instead, out of the proceeds of what they are paid by the government, they pay physician groups, hospitals, and others that provide the care.

3

MA plans pay providers in different ways, however. Most pay them according to pre-agreed rates for each service provided to patients. But some physician groups and other providers form closer partnerships with MA plans to shape the care and services that they will provide to enrollees.

4

In these arrangements, once the MA plans obtain payments from the federal government, the plans hand over most of the money to these physician groups, enabling them to decide how best to deliver care.

5

These arrangements mean that the physician groups are “at risk” for the quality and cost of the care they provide. They have the opportunity to earn profits while also customizing care to best meet their patients' needs.

6

By contrast, they can lose money — and their partnerships with MA plans — if they don't care well for their patients or don't manage costs by keeping patients as healthy as possible. Thus, they are accountable for the quality and cost of care.

<sup>2</sup> <https://data.cms.gov/summary-statistics-on-beneficiary-enrollment/medicare-and-medicaid-reports/medicare-monthly-enrollment>

# JOURNEY TO THE BEST CARE: PART III

## The Study

1

Researchers examined data involving the care of more than 1 million patients annually over three years, who were cared for by 17 large physician groups with more than 15,000 physicians.

2

These physician groups — all of them members of America's Physician Groups — contracted with 35 different MA health insurance plans.

3

About 4 in 10 of the patients, who had an average age of about 74, were cared for by physician groups that were paid a lump sum annually to care for each MA patient and thus were at risk — or accountable — for the quality and cost of these MA patients' care.

4

The remaining 6 in 10 patients, who had an average age of about 72, were enrolled in MA plans that paid these physician groups on a conventional fee-for-service basis, reimbursing them for the individual services that they provided rather than through the lump sum arrangement.

5

Researchers examined the care provided to these two different groups of patients and assessed it according to 20 measures across 4 major categories: hospital inpatient care; care received in hospital emergency departments; avoiding hospitalization due to various diseases; and outpatient care, such as regular doctors' visits to ensure that patients are taking needed medication.

6

Avoiding costly and unnecessary hospitalization and ED visits — particularly for patients with chronic conditions such as diabetes, high blood pressure, and heart failure — is a sign that patients are being well cared for by their primary care doctors and other clinicians.

## The Results

➤ The researchers' analysis showed that MA patients cared for under the accountable payment arrangements with physicians had better outcomes in 18 of the 20 measures after adjusting for patients' characteristics, such as age. They had between 8 and 22 percent fewer avoidable hospital admissions for a range of chronic diseases than patients in the comparison group.

➤ The MA patients cared for physicians in fee-for-service Medicare fared better than those in accountable relationships in just one measure: being adherent to their diabetes medications. For another measure, having diabetes-related amputations, there was equivalency between the two groups.



# JOURNEY TO THE BEST CARE: PART IV

## The Bottom Line

The patients with accountable physician care were:

8.7%

**less likely** to be admitted as an inpatient from a hospital emergency department

13%

**less likely** to be admitted to a hospital within 30 days of being discharged from a prior hospital stay

**Q** Why did the MA patients experiencing the more accountable physician care see these more favorable health care outcomes?

**A** Physician groups operating in these models are likely to have the resources to focus on preventive care; monitor patients' conditions/care needs closely and coordinate across settings; have mental/behavioral health care specialists and pharmacists on their care teams; and work with social workers, community health workers and others to address patients' non-medical care needs, such as food and transportation. These groups can use resources that they don't spend on unnecessary hospital stays or ED use, allowing funding of far more robust systems of primary care.

**These groups can use the resources that they don't spend on unnecessary hospital stays or ED use to create far more robust systems of primary care and take better care of patients.**

## About APG

APG is a national organization of primary care and multispecialty medical groups that take accountability for the quality and cost of health care. Our approximately 360 physician groups comprise 170,000 physicians, as well as thousands of other clinicians, providing care to nearly 90 million patients, including about 1 in 3 Medicare Advantage enrollees.

APG's motto, 'Taking Responsibility for America's Health', represents our members' commitment to clinically integrated, coordinated, value-based health care in which physician groups are accountable for the quality and cost of patient care.

Visit us at [www.apg.org](http://www.apg.org).

# Potential Spillover Effects on Traditional Medicare When Physicians Bear Medicare Advantage Risk

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**T**wo-sided risk payment models are those that include both upside and downside risk; providers can receive bonuses if they meet performance targets but may also be required to pay the health plan if costs exceed those targets. As such, they place providers at substantial financial risk for cost and quality of care. These payment models are key to implementing value-based care, with CMS having a stated goal of all CMS beneficiaries being in 2-sided risk arrangements by 2030. These payment models are common in Medicare Advantage (MA) but less so under traditional Medicare (TM) and other insurance settings. In 2022, 24% of MA beneficiaries were covered under 2-sided risk arrangements compared with only 9.8% of TM beneficiaries.<sup>1</sup> Furthermore, 2-sided risk arrangements under MA involve much more uncapped financial risk than even the most stringent of such arrangements for TM beneficiaries (eg, the Accountable Care Organization Realizing Equity, Access, and Community Health Model). Past studies have documented the substantial benefits of 2-sided risk payment models in MA for beneficiaries directly subject to them.<sup>2-4</sup> Unfortunately, no studies have looked specifically at the association between exposure to 2-sided MA risk payment arrangements and outcomes for non-MA patients.

This gap in the literature is regrettable given that much of the value of MA risk payment models could come from their spillover benefits to Medicare beneficiaries outside MA. The overall magnitude of this broader impact could thus be especially significant considering that patients cared for under MA risk payment models already constitute a meaningful share of many physicians' patient panels.<sup>2</sup>

The association between MA risk payment arrangements and TM outcomes could arise at the level of individual physicians whose treatment patterns may exhibit convergence across patients. This tendency of individual physicians to treat different patients similarly could result in spillover effects from one patient population and payment model to another.<sup>5</sup> However, spillover effects on TM beneficiaries may be less pronounced than their effects on covered MA beneficiaries given that certain benefits relate to the infrastructure of MA risk models. For example, chronic disease care management and social worker and community health worker

## ABSTRACT

**OBJECTIVE:** The relationship between Medicare Advantage (MA) risk payment arrangements and outcomes for patients in traditional Medicare (TM) has not been empirically examined. The objective of this study was to determine whether providers with greater exposure to MA risk payments are associated with superior outcomes for their TM patients.

**STUDY DESIGN:** Retrospective, cross-sectional regression analysis.

**METHODS:** Using 2016–2019 Medicare claims, this analysis of TM beneficiaries compared quality and efficiency when care is provided by physicians with high exposure to MA risk payments vs physicians with lower risk exposure. The exposure was physician group exposure to MA risk payments, and the main outcomes were 26 quality and efficiency measures.

**RESULTS:** Our overall sample comprised 22,257,955 TM beneficiary-years. After we adjusted for demographic differences and risk scores, receiving care from a physician with high risk exposure was associated with higher quality and efficiency across 22 of 26 measures. Improvements in the 22 measures ranged from 3% to 82%.

**CONCLUSIONS:** Our study is the first to examine the association between providers' exposure to MA risk payments and the outcomes they achieve beyond MA, specifically for their TM patients. We found that quality and efficiency outcomes for TM patients were higher under physician groups with high MA risk exposure. Although our study is not causal in nature, to the extent that such a relationship exists, it suggests that the benefits of MA risk payment arrangements extend beyond MA. Consequently, if more MA lives become subject to risk payment arrangements, the magnitude of potential benefits to the TM program could further increase.

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support to address health-related social needs will not necessarily extend to those in TM. Specifically, much of this care management infrastructure that drives success in MA models is restricted to beneficiaries within these MA contracts because TM does not cover the cost of this infrastructure for its beneficiaries.

To examine the relationship between MA payment arrangements and outcomes for the broader TM population, we compared a TM population cared for by physicians with high MA risk exposure with a TM population cared for by other physicians with lower MA risk exposure. We compared health resource utilization and quality of care across these 2 cohorts to quantify the association between physicians' MA risk exposure and the outcomes they achieve for their TM patients. Although our study is not causal in nature, our findings provide some preliminary evidence and lay the groundwork for further analysis on this topic.

## METHODS

### Study Oversight

This study was approved by an external institutional review board (IRB), Solutions IRB. Because the study design involved retrospective analysis of preexisting deidentified data, it qualified as non-human subjects research under IRB protocol and was exempt from further review.

### Study Data

The study used standard deidentified Medicare claims from CMS as well as a proprietary data set of physician groups ([eAppendix Table 1](#) [eAppendix available at [ajmc.com](#)]) that tracked MA risk payment arrangements. Data covered the 2016 to 2019 calendar years.

The CMS Medicare data tracked health resource utilization and outcomes for TM beneficiaries across the full spectrum of Medicare paid services across inpatient, outpatient, pharmaceutical, and postacute settings.

The physician group data set tracked the level of MA risk exposure of primary care physicians (PCPs) from 17 physician groups participating in our study. From these data, we identified a subset of 9 physician groups (5046 PCPs) that had at least 50% of their MA patients under 2-sided risk contracts and defined that as our PCP cohort with high MA risk exposure. We then identified the TM beneficiaries attributed to these PCPs with high risk exposure. Using detailed information we obtained on the risk makeup for each of these groups with high risk exposure, we quantified the specific degree of risk exposure that the groups were subject to and how much more pronounced this exposure was relative to the cohort with lower risk exposure.

### Sample and Cohorts

We restricted our cohort of TM beneficiaries to the 20% Medicare sample of those covered in 2016 to 2019 to avoid confounding related to utilization and disruptions experienced during the COVID-19

## TAKEAWAY POINTS

- ▶ Quality and efficiency of care for traditional Medicare (TM) beneficiaries may differ when provided by physicians with high Medicare Advantage (MA) risk payment exposure. We examined care by these physicians compared with those with lower MA risk exposure.
- ▶ Among TM beneficiaries, care by physicians with high MA risk exposure was associated with higher quality and efficiency outcomes across 22 of 26 measures encompassing 4 domains of patient care compared with care by TM physicians with lower MA risk exposure.
- ▶ High levels of MA risk exposure among physicians were associated with higher quality and efficiency outcomes for their TM patients.

pandemic. We then restricted beneficiary-year combinations to individuals enrolled in both Medicare Part A and Part B for all 12 months of those years. Our sample included patients eligible for Medicare and Medicaid (dually eligible), non-dually eligible patients, and those both younger and older than 65 years. We next limited our sample to those staying in TM throughout the entire calendar year. Additionally, we limited the sample to beneficiaries for whom there was at least 1 primary care visit—a prerequisite for successfully attributing a beneficiary to a PCP ([eAppendix Figure](#)).

To construct patient cohorts, we first attributed patients to individual PCPs using standard Medicare Shared Savings Program methodology. We then identified individual patients cared for by a physician group with higher MA risk payment exposure based on whether their attributed PCP was on the roster of the 9 physician groups with high risk exposure that we identified. Finally, we constructed 2 distinct patient cohorts: those attributed to 1 of the 9 physician groups with high risk exposure, and a 20% random sample of TM beneficiaries receiving care from all other physicians (the lower risk-exposure cohort). The expected differential in MA risk payment exposure between these 2 cohorts was substantial: We found 71% of MA beneficiaries in the high risk-exposure cohort to be under global, 2-sided risk contracts compared with an average of 24% across MA generally.<sup>1</sup> We would expect the share of MA risk beneficiaries in our lower risk-exposure comparison group to generally mirror the 24% across all of MA.

### Statistical Methodology

Using a cross-sectional study design, we compared the TM beneficiary cohort served by physicians with high risk exposure against a 20% random sample of TM beneficiaries served by all other physicians from 2016 to 2019. To reduce potential confounding from patient-mix differences across the 2 cohorts, we used a robust set of patient-level controls. These controls included age, sex, race, dual-eligibility status, state of residence, composite Hierarchical Condition Category (HCC) version 24 risk adjustment factor score, and indicators for different high-level disease categories (based on high-level HCC groupings). We were unable to control for differences in physician mix across the 2 cohorts beyond basic characteristics such as state.

For our primary analysis, we employed a binary logistic model, representing all measures as binary indicators rather than using

their original value given the relatively low odds of the measures. For our secondary analyses, we ran regressions on the original values using a zero-inflated negative binomial model. All models were adjusted for age groups, sex, race/ethnicity, state of residence, dual-eligibility status, calendar year, HCC score, and high-level HCC groupings for blood, cardiovascular disease, diabetes, injury, kidney, liver, lung, neoplasm, psychiatric, skin, and substance use disorder.

## RESULTS

The final study cohort comprised 22,257,955 TM beneficiary-years ([Table 1](#)), of which 6% were covered by physician groups with high risk exposure and 94% by physician groups with lower risk exposure. The mean patient ages in these cohorts were 73 and 72 years, respectively. The mean HCC score was 1.40 for the higher risk-exposure cohort and 1.29 for the lower risk-exposure cohort.

We grouped the outcome measures into 4 domains of patient care: avoidance of disease-specific admissions, outpatient care, emergency department (ED) care, and inpatient care (all measure definitions in [eAppendix Methods](#)). In regression analyses that adjusted for patient-mix differences across the cohorts, we found that TM beneficiaries cared for by physicians with high risk exposure were associated with superior utilization and quality outcomes across 22 of 26 measures compared with the lower risk-exposure cohort. For the 4 remaining measures, the 2 cohorts had effectively equivalent outcomes ([Table 2](#) and [Figure](#)).

For avoidance of disease-specific admissions, the odds of inpatient admission in the high risk-exposure cohort compared with the lower risk-exposure cohort for heart failure, chronic obstructive pulmonary disease exacerbation, urinary tract infection, and bacterial pneumonia were 9% to 18% lower. The odds of preventable acute and chronic admissions were 13% and 11% lower, respectively. The odds of preventable admission for diabetes were 11% lower. For outpatient care measures, in the high risk-exposure cohort, the odds of an annual wellness visit were 82% higher; the odds of adherence to drugs for hypertension, diabetes, and hyperlipidemia were 9% to 13% higher; and the odds of office visits were 61% higher. In the high risk-exposure cohort, the odds of being prescribed a high-risk drug were 5% lower. For ED care, the odds of ED utilization across 4 measures ranged from 3% to 21% lower in the high risk-exposure cohort. For inpatient measures, the odds of acute inpatient admission and 30-day readmission were 10% and 12% lower, respectively, for the high risk-exposure cohort. There was no statistically significant difference between the cohorts for 4 outcomes: inpatient admissions for hypertension, surgical admission count, elective surgical admission count, and nonelective surgical admission count.

## DISCUSSION

We found that TM beneficiaries cared for by physicians with high MA risk exposure were associated with meaningfully better quality

and utilization outcomes compared with those whose care was provided by physicians in the lower risk-exposure cohort. These results persisted even after adjusting for differences in patient-level characteristics. Our study does not fully establish causality because we were unable to fully adjust for differences in physician characteristics across the 2 cohorts. However, to the extent that we identified a causal relationship, our results point to potential spillover effects of MA risk-based payments. The results also suggest broader benefits of MA risk payment arrangements than estimated by previous studies, which accounted only for benefits to MA beneficiaries and not the broader TM population.<sup>2,4</sup>

One explanation for possible spillover effects from MA risk payment arrangements could be an associated improvement in practice skills, which would also benefit TM beneficiaries. Such improvements could include increased focus on preventive care, the use of evidence-based medicine to drive care decisions, selective referral to high-performing specialists and facilities, and reduction in low-value care. Previous studies have provided theoretical and empirical support for this explanation and for physicians adopting relatively uniform standards of care across patients, with improvements in care to one group consequently spilling over to other patients.<sup>5</sup> Empirical support for this concept has been found across several different contexts, including Medicaid vs private-pay patients in the context of nursing homes<sup>6</sup> and health maintenance organization (HMO) vs non-HMO patients in the context of overall treatment intensity.<sup>7</sup> Our study contributes to this existing literature and suggests that physicians with greater MA risk payment arrangements adopt a distinct set of care standards that also extend to their TM populations.

The benefit of MA risk payments on MA beneficiaries appears to be substantially greater than these potential spillover benefits to the TM beneficiaries based on past studies.<sup>2,4</sup> This difference is also consistent with existing literature showing a substantial gap in outcomes persisting between risk-based MA and fee-for-service MA beneficiaries as well as between risk-based MA and TM beneficiaries.<sup>2,8-10</sup> The difference could be due to the substantial infrastructure that gets built around these risk-based payment systems, to which beneficiaries covered by these arrangements would have access but TM beneficiaries would not. This infrastructure includes, but is not limited to, population risk stratification to inform chronic disease care management, provider performance reporting and feedback, intensive case management, social worker and community health worker support to address health-related social needs, and integrated behavioral health care and pharmacy services. Two-sided risk payment effectively finances these supports and interventions, but only for the MA population.

Our study also contributes to the broader literature on MA risk payments and around spillover effects. Past studies have found evidence of superior quality and cost outcomes under MA compared with TM<sup>9</sup> and suggest that a major driver of MA's superior performance comes from its use of 2-sided risk-based payment arrangements with providers.<sup>2</sup> Past literature has also shown that reductions in

**TABLE 1.** Descriptive Characteristics of Sample

Characteristics	Study groups		
	All patients	TM patients cared for by physicians with high MA risk exposure	All other TM patients
Cohort: total member-years, n [%]	22,257,955 [100.0%]	1,399,635 [100.0%]	20,858,320 [100.0%]
Age in years, mean (SD)	72.24 (11.64)	73.39 (10.95)	72.16 (11.68)
Age groups in years, n [%]			
< 64	3,230,564 (14.5%)	155,746 (11.1%)	3,074,818 (14.7%)
65-69	4,779,975 (21.5%)	296,048 (21.2%)	4,483,927 (21.5%)
70-74	5,051,555 (22.7%)	324,181 (23.2%)	4,727,374 (22.7%)
75-79	3,732,757 (16.8%)	247,856 (17.7%)	3,484,901 (16.7%)
≥80	5,463,104 (24.5%)	375,804 (26.9%)	5,087,300 (24.4%)
Sex, n [%]			
Female	12,677,884 (57.0%)	804,105 (57.5%)	11,873,779 (56.9%)
Male	9,580,071 (43.0%)	595,530 (42.5%)	8,984,541 (43.1%)
Race/ethnicity, n [%]			
American Indian/Alaska Native	124,801 (0.6%)	1608 (0.1%)	123,193 (0.6%)
Asian/Pacific Islander	644,089 (2.9%)	166,222 (11.9%)	477,867 (2.3%)
Black or African American	1,859,274 (8.4%)	73,030 (5.2%)	1,786,244 (8.6%)
Hispanic	1,309,873 (5.9%)	262,452 (18.8%)	1,047,421 (5.0%)
Non-Hispanic White	17,807,879 (80.0%)	849,843 (60.7%)	16,958,036 (81.3%)
Other	174,251 (0.8%)	23,373 (1.7%)	150,878 (0.7%)
Unknown	337,788 (1.5%)	23,107 (1.7%)	314,681 (1.5%)
Census divisions, n [%]			
East North Central	3,432,493 (15.4%)	62,945 (4.5%)	3,369,548 (16.2%)
East South Central	1,395,976 (6.3%)	1029 (0.1%)	1,394,947 (6.7%)
Mid-Atlantic	2,719,955 (12.2%)	2564 (0.2%)	2,717,391 (13.0%)
Mountain	1,416,696 (6.4%)	13,320 (1.0%)	1,403,376 (6.7%)
New England	1,286,882 (5.8%)	37,849 (2.7%)	1,249,033 (6.0%)
Other*	73,089 (0.3%)	493 (0.0%)	72,596 (0.3%)
Pacific	3,335,505 (15.0%)	1,044,354 (74.6%)	2,291,151 (11.0%)
South Atlantic	4,555,202 (20.5%)	4653 (0.3%)	4,550,549 (21.8%)
West North Central	1,604,151 (7.2%)	3729 (0.3%)	1,600,422 (7.7%)
West South Central	2,438,006 (11.0%)	228,699 (16.3%)	2,209,307 (10.6%)
Dually eligible, n [%]	4,508,960 (20.3%)	409,902 (29.3%)	4,099,058 (19.7%)
HCC version 24 score, mean (SD)	1.29 (1.24)	1.40 (1.33)	1.29 (1.23)
HCC groups, n [%]			
Blood (HCCs 2, 46, 48)	1,796,764 (8.1%)	146,447 (10.5%)	1,650,317 (7.9%)
CVD (HCCs 82-88, 96, 99, 100, 107, 108)	8,072,700 (36.3%)	531,836 (38.0%)	7,540,864 (36.2%)
Diabetes (HCCs 17-19)	6,309,320 (28.3%)	432,429 (30.9%)	5,876,891 (28.2%)
Injury (HCCs 166-168)	626,258 (2.8%)	41,229 (2.9%)	585,029 (2.8%)
Kidney (HCCs 134-138)	3,103,486 (13.9%)	239,071 (17.1%)	2,864,415 (13.7%)
Liver (HCCs 27, 28)	236,775 (1.1%)	18,490 (1.3%)	218,285 (1.0%)
Lung (HCCs 111, 112, 114, 115)	3,498,602 (15.7%)	201,958 (14.4%)	3,296,644 (15.8%)
Neoplasm (HCCs 8-12)	2,920,962 (13.1%)	188,765 (13.5%)	2,732,197 (13.1%)
Psychiatric (HCCs 57-60)	2,770,929 (12.4%)	212,491 (15.2%)	2,558,438 (12.3%)
Skin (HCCs 157-159, 161, 162)	748,762 (3.4%)	47,482 (3.4%)	701,280 (3.4%)
Substance use disorder (HCCs 54-56)	741,735 (3.3%)	53,262 (3.8%)	688,473 (3.3%)

CVD, cardiovascular disease; HCC, Hierarchical Condition Category; MA, Medicare Advantage; TM, traditional Medicare.

\*“Other” category includes racial and ethnic minority groups other than Black, Hispanic, Asian, or North American Natives.



**TABLE 2.** Unadjusted Comparison of Efficiency and Quality Outcome Measures, Measurement Year 2019<sup>a</sup>

Domain	Outcome measure	All patients	TM patients cared for by physicians with high MA risk exposure	All other TM patients
			Per thousand, mean (SD)	
Dis	COPD/asthma IP admissions: older adult	7.0 (106.6)	5.1 (88.6)	7.2 (107.8)
Dis	Hypertension IP admissions	1.7 (46.1)	1.7 (46.0)	1.7 (46.1)
Dis	Heart failure IP admissions	13.7 (154.1)	12.6 (152.3)	13.8 (154.2)
Dis	Bacterial pneumonia IP admissions	5.9 (80.9)	4.4 (69.4)	6.0 (81.7)
Dis	Urinary tract infection IP admissions	5.2 (78.9)	4.8 (74.8)	5.2 (79.1)
Dis	Diabetes lower-extremity amputation	0.9 (34.3)	0.7 (33.4)	0.9 (34.4)
Dis	PQI-91 acute composite	11.1 (114.0)	9.2 (102.9)	11.3 (114.8)
Dis	PQI-92 chronic composite	27.9 (226.4)	24.7 (215.5)	28.1 (227.1)
Dis	PQI-93 diabetes composite	5.4 (99.7)	5.3 (97.1)	5.4 (99.9)
ED	ED visits	683.7 (1724.4)	609.7 (1652.3)	689.2 (1729.5)
ED	Avoidable ED visits	40.6 (288.7)	32.2 (234.9)	41.2 (292.2)
ED	Primary care–treatable ED	82.5 (400.7)	71.4 (386.2)	83.3 (401.7)
ED	IP through ED	181.3 (628.9)	187.4 (655.7)	180.8 (626.9)
IP	Acute IP admissions	247.9 (726.3)	237.9 (727.9)	248.6 (726.1)
IP	30-day readmissions	38.2 (313.8)	37.5 (326.9)	38.2 (312.8)
IP	IP discharge status count: SNF	49.8 (286.8)	45.2 (280.7)	50.1 (287.3)
IP	IP: surgery type count	81.2 (315.5)	75.8 (305.9)	81.5 (316.2)
IP	IP: medical type count	178.9 (637.0)	173.9 (645.0)	179.3 (636.4)
IP	Surgery: IP nonelective claim count	30.2 (188.6)	30.6 (191.5)	30.2 (188.4)
IP	Surgery: IP elective claim count	51.0 (240.3)	45.2 (225.9)	51.4 (241.4)
OP	High-risk drug use	102.2 (302.9)	96.2 (294.8)	102.6 (303.5)
OP	Office visits	9415.8 (7923.5)	10,502.2 (8726.5)	9335.4 (7854.8)
OP	Annual wellness visits	323.1 (467.6)	402.5 (490.4)	317.2 (465.4)
OP	Medication adherence: RAS <sup>b</sup>	87.4 (33.2)	87.0 (33.6)	87.5 (33.1)
OP	Medication adherence: diabetes <sup>b</sup>	74.6 (43.5)	75.1 (43.2)	74.6 (43.5)
OP	Medication adherence: statin <sup>b</sup>	87.4 (33.2)	87.1 (33.5)	87.4 (33.2)

COPD, chronic obstructive pulmonary disease; Dis, avoidance of disease-specific admissions; ED, avoidance of emergency department; IP, inpatient hospital care; OP, outpatient care; PQI, Prevention Quality Indicator; RAS, renin-angiotensin system; SNF, skilled nursing facility; TM, traditional Medicare.

<sup>a</sup>2019 data included as representative. See eAppendix Table 2 for all 4 years of data.

<sup>b</sup>Medication adherence in %.

hospital and postacute care utilization in MA patients end up spilling over to TM,<sup>5,11</sup> suggesting that a naive comparison between MA and TM would understate the benefit of MA. We add to this literature by examining the association between MA payment arrangement and TM outcomes for one specific program component: 2-sided risk payment arrangements. Our study findings are consistent with other work that has shown the broader benefits of alternative payment arrangements that extend beyond just the population subject to them.<sup>12,13</sup>

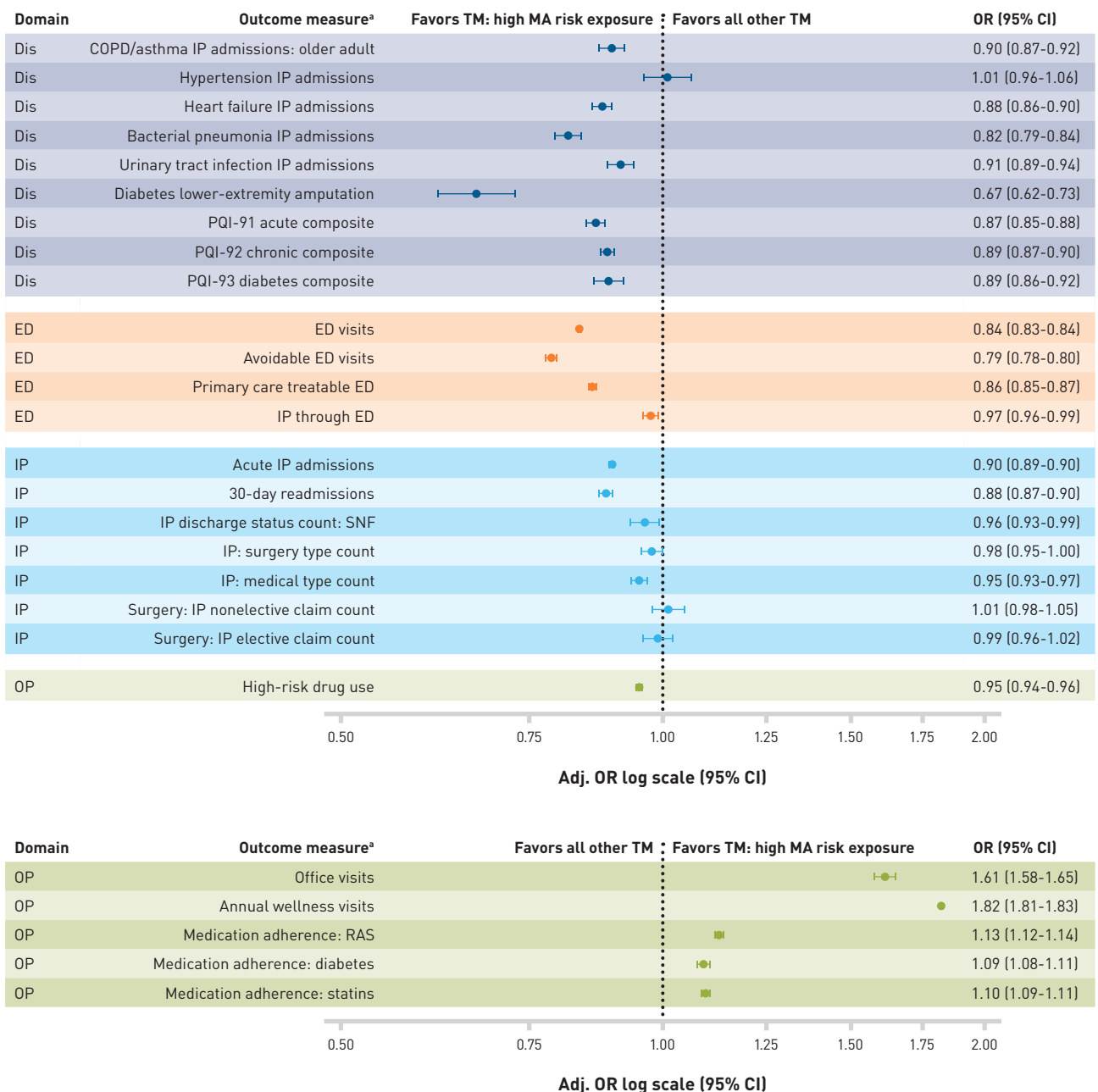
Our study has several important policy implications. To the extent that spillover benefits from MA risk payments exist, the magnitude of these benefits could be expected to increase due to ongoing increases in 2-sided risk payment arrangements within MA itself as well as in MA's expanding share of Medicare enrollment. Because 2-sided risk MA arrangements include a PCP assignment, our results also point to the valuable role of PCP-centric care. Our results also add

to existing evidence of superior outcomes under MA risk payment arrangements because a prerequisite to there being spillover effects on non-MA patients is the existence of substantial effects on MA patients themselves. Importantly, because both patient cohorts in this study were receiving care under TM, issues potentially biasing estimates of the effects of MA risk payments on clinical outcomes, such as coding intensity, chart reviews, or favorable selection, should not impact our estimates. Altogether, our results provide additional suggestive evidence around the benefits of MA risk payment arrangements.

### Limitations

As noted above, a key limitation to our study is that it captures the association between MA risk payment arrangements and TM outcomes but does not capture the causal impact of one on the other. Instead, our results could reflect the impact not just of MA



**FIGURE.** Forest Plot of Adjusted ORs for 26 Outcome Metrics: TM Patients Cared For by Physicians With High MA Risk Exposure vs All Other TM Patients

AOR, adjusted OR; CVD, cardiovascular disease; Dis, avoidance of disease-specific admissions; ED, avoidance of emergency department; HCC, Hierarchical Condition Category; IP, inpatient hospital care; MA, Medicare Advantage; OP, outpatient care; PQI, Prevention Quality Indicator; RAS, renin-angiotensin system; SNF, skilled nursing facility; TM, traditional Medicare.

<sup>a</sup>All outcomes, except for pharmacy-based measures, were modeled as probability of an event in the total cohort; therefore, the denominator was 1,399,635 for TM patients cared for by physicians with higher risk exposure and 20,858,320 for all other TM patients. High-risk drug use was modeled as probability of event in the subcohort with Part D coverage. Adherence measures were modeled as probability of having 80% or more adherence in the subsets who had Part D coverage and filled at least 1 prescription for the corresponding medication.

All models were adjusted for age groups, sex, race/ethnicity, state of residence, dual-eligibility status, calendar year, HCC version 24 score, and the following high-level HCC groupings: blood (HCCs 2, 46, 48), CVD (HCCs 82-88, 96, 99, 100, 107, 108), diabetes (HCCs 17-19), injury (HCCs 166-168), kidney (HCCs 134-138), liver (HCCs 27, 28), lung (HCCs 111, 112, 114, 115), neoplasm (HCCs 8-12), psychiatric (HCCs 57-60), skin (HCCs 157-159, 161, 162), and substance use disorder (HCCs 54-56).

risk payment arrangements but also of other differences between these 2 sets of physicians correlated with their risk payment adoption. Although we controlled for some physician characteristics, such as the geographic area where they practice, our controls are not necessarily exhaustive. This work provides a foundation for future research into the baseline characteristics of risk-bearing as opposed to non-risk-bearing physician groups. In addition, although we attempted to control for patient-mix differences between the 2 physician cohorts using a robust set of patient-level characteristics, some residual differences may remain unaccounted for.

Furthermore, although our estimates capture the impact of higher vs lower risk payment exposure, they do not capture the difference between having risk payment exposure vs not having it at all. This is because the lower risk-exposure cohort made up of other TM physicians will also have some MA risk payment exposure, with 24% of their MA payments expected to be under global 2-sided risk arrangements if their average mirrors that of all MA.<sup>1</sup> Meanwhile, for our cohort of physicians with high risk exposure, 71% of all MA beneficiaries are under global, 2-sided risk arrangements. Consequently, our results may reflect only the TM outcome difference associated with a 47-percentage point differential in MA risk exposure and thereby understate the TM outcome difference for patients of physicians who do not participate in 2-sided risk-based payments at all.

Finally, we did not account for differences across physicians in the share of their patient panel that MA broadly constitutes, and we effectively assumed that it is uniform. This is a limitation because MA's share of the patient panel could vary by physician.

## CONCLUSIONS

Physicians with high MA risk exposure achieved superior quality and efficiency outcomes for their TM beneficiaries compared with all other TM physicians. Although our study does not prove causality, any relationship that exists may be indicative of a spillover effect of MA risk payment arrangements. Our study is the first to directly quantify the association between MA risk payment arrangements and quality and efficiency outcomes across the broader Medicare program. Therefore, to the extent that spillover effects exist, they would imply even greater benefits from MA risk arrangements than previously estimated. The policy implications of this are significant especially because any spillover effects would be expected to increase in the years ahead due to the increasing prevalence of risk payments within MA as well as the overall expansion of MA. Finally, our results add to existing evidence on better outcomes

under MA risk payment arrangements given that a prerequisite to there being effects on non-MA patients is the existence of benefits to the MA patients themselves. ■

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**Authorship Information:** Concept and design (BV, KCo, OA, JP, MSJ); acquisition of data (KCo, OA, JP, NS); analysis and interpretation of data (BV, KCo, OA, JP, NS, KCa, MSJ, JS, SAS, SD); drafting of the manuscript (BV, KCo, OA, JP, KCa, MSJ, JS, SAS); critical revision of the manuscript for important intellectual content (BV, KCo, OA, JP, KCa, SAS, SD); statistical analysis (OA, NS); obtaining funding (SD); administrative, technical, or logistic support (KCo, KCa, MSJ, JS, SD); and supervision (BV, KCo).

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## JOURNEY TO THE BEST CARE



### “SPILLOVER” EFFECTS FROM MEDICARE ADVANTAGE TO MEDICARE

Q

A prior study<sup>1</sup> in this series showed how Medicare Advantage (MA) patients' health can turn out differently — and better — depending on how MA plans paid these patients' physicians. But who else may benefit from the capabilities of physician groups operating under two-sided risk payment arrangements in Medicare Advantage?

A

Enrollees in the traditional Medicare program also benefit. A new study<sup>2</sup> shows that the superior patient care practices adopted by physicians working under two-sided MA risk arrangements “spill over” to help their traditional Medicare patients — so that even these individuals who aren't enrolled in MA achieve better health outcomes as well. As a result, the traditional Medicare patients cared for by these physicians were:

82%

**more likely** to have annual wellness visits with their physicians

UP TO  
21%

**less likely** to use emergency departments

9-  
18%

**less likely** to be admitted to inpatient hospitals for chronic conditions such as heart failure, chronic obstructive pulmonary disease, urinary tract infections, and bacterial pneumonia

9-  
13%

**more likely** to be adherent to their medications for hypertension, diabetes, and high cholesterol

<sup>1</sup> Cohen KR, Vabson B, Podulka J, et al. Medicare Risk Arrangement and Use and Outcomes Among Physician Groups. *JAMA Netw Open*. 2025; 8(1):e2456074. 10.1001/jamanetworkopen.2024.56074

<sup>2</sup> Vabson B, Cohen K, Ameli O, et al. Potential spillover effects on traditional Medicare when physicians bear Medicare Advantage risk. *Am J Manag Care*. Published online February 26, 2025. doi:10.37765/ajmc.2025.89686.

# THE STUDY



The illustration shows a wide, light green path that starts on the left and curves upwards and to the right, ending in a large, light green arrow pointing towards the right. Along the path, there are several stylized human figures: a woman in a white dress, a man with a cane, a man in a brown jacket, and a woman in a blue jacket. At the end of the path, there is a group of three people: a man in a brown jacket, a woman in a white dress, and a man in a red shirt sitting in a wheelchair. To the right of the path, there is a large, golden trophy with a laurel wreath around it.

## “SPILLOVER” EFFECTS FROM MEDICARE ADVANTAGE TO MEDICARE

1

Researchers first identified 9 large physician organizations — all members of America’s Physician Groups — with at least half of their Medicare Advantage patients being cared for under two-sided risk contracts. In fact, as it turned out, 71% of these MA enrollees were cared for under two-sided risk arrangements.

2

The researchers then identified the traditional Medicare enrollees who were also being cared for by these same physician groups and their more than 5,000 primary care physicians. These patients were called the “high risk exposure” traditional Medicare patients. The sample size was the equivalent of ~1.4 million “patient-years,” and the average age was 73.

3

The researchers then identified a random sample of traditional Medicare patients who were being cared for by all other physicians who typically care for far fewer if any patients through two-sided risk arrangements in MA. These patients were called “low risk exposure patients” [~21 million patient-years; average age 72].

4

The researchers then compared the care provided to the two groups between 2016 and 2019, adjusting for various factors including age, sex, and health conditions.

# THE RESULTS

An illustration showing a path that starts on a green surface and curves upwards onto a yellow arrow pointing right. Along the path, there are several stylized human figures: a woman in a white dress, a man with a cane, a man in a hat, and a woman in a blue jacket. At the end of the arrow, there is a group of three people (a man standing, a woman standing, and a man in a wheelchair) and a large gold trophy with a laurel wreath.

## “SPILLOVER” EFFECTS FROM MEDICARE ADVANTAGE TO MEDICARE

- The study showed a clear link between (1) the fact that many traditional Medicare patients were cared for by physician groups heavily engaged in two-sided risk arrangements in Medicare Advantage and (2) the superior health care outcomes that these patients achieved, compared to the other traditional Medicare patients cared for by physicians operating with much lower levels of MA risk.
- These outcomes were captured in 26 measures that fell into four domains: avoidance of disease-specific admissions, outpatient care, emergency department (ED) care, and inpatient care.
- In 22 of 26 measures, traditional Medicare beneficiaries cared for by physicians who also had high proportions of MA patients in two-sided risk arrangements saw better outcomes than the comparison group.
- For four of the 26 measures, the outcomes for the two groups – traditional Medicare beneficiaries cared for by physicians engaged in high versus low levels of two-sided risk – were essentially the same.
- The superior outcomes signified both higher care quality and efficiency, in that they demonstrated better use of health care resources, and, in effect, more value for the money spent on health care (although the study did not measure actual costs of care).

The results for the high-risk exposure traditional Medicare patients included these:

10%

**less likely** to undergo acute hospital inpatient admissions, one of the costliest forms of health care

11%

**less likely** to undergo admission to hospitals for preventable episodes of chronic illness

12%

**less likely** to be readmitted to hospitals within 30 days of a previous hospital stay

12%

**less likely** to be prescribed a high-risk medication that could be dangerous if used incorrectly

# WHAT THE RESULTS MEAN



## “SPILLOVER” EFFECTS FROM MEDICARE ADVANTAGE TO MEDICARE

Q

What could explain the finding that the “high risk exposure” traditional Medicare patients in this study experienced better health outcomes compared to the “low risk exposure” group of traditional Medicare patients?

A

Physicians operating in two-sided risk arrangements in MA adopt advanced care practices designed to keep their MA patients as healthy as possible and out of hospitals (see more detail below). These special care practices may then be extended to benefit other patients, including those in the traditional Medicare program. In effect, the benefits of better care “spill over” to these other patients.

1

There are distinct differences between physician practices operating in two-sided risk arrangements in Medicare Advantage versus those operating in the conventional fee-for-service payment system that characterizes traditional Medicare.

2

These practices can lose money if patients undergo costly care and achieve worse health outcomes, so they have incentives to keep patients as healthy as possible. Due to extra payments earned through MA program features, including payments tailored to patients' health risks, these practices have more resources to devote to patient care.

3

These incentives and resources help them to focus more on preventive care; use more evidence-based medicine to drive care decisions; selectively refer patients to high-performing specialists and facilities; and reduce the provision of low-value care that could earn money for practices but could also be wasted on or even harm patients.

4

Because most physicians don't practice differently based on their patients' insurance status, the techniques that they use to both maintain their MA patients' health and manage their care efficiently ultimately benefit their other Medicare patients as well.

## About APG

APG is a national organization of primary care and multispecialty medical groups that take accountability for the quality and cost of health care. Our approximately 360 physician groups comprise 170,000 physicians, as well as thousands of other clinicians, providing care to nearly 90 million patients, including about 1 in 3 Medicare Advantage enrollees.

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# Health Outcomes Under Full-Risk Medicare Advantage vs Traditional Medicare

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**M**edicare Advantage (MA) enrollment now represents 54% of all Medicare-eligible beneficiaries.<sup>1</sup> MA beneficiaries receive additional benefits—such as dental, hearing, and vision services—that are not available in traditional Medicare (TM).<sup>2</sup> Recent studies suggest that MA enrollment compared with TM is predominantly associated with higher quality outcomes, reductions in total cost of care, and lower out-of-pocket spending.<sup>3–6</sup> Several of these studies focused on broad MA and TM comparisons; however, MA plans vary in how they contract with providers.<sup>7</sup>

An increasing number of MA plans contract with physician groups under delegated 2-sided risk arrangements in which the financial risk of providing health care services is transferred wholly or in large part to the group (*at-risk MA*). Physician groups in these arrangements may retain financial surplus or incur financial deficits related to the quality and efficiency of care they provide. Therefore, these physician groups are encouraged to provide optimal care while minimizing financial losses and have incentives to develop population health management infrastructure to improve care and reduce high-cost health resource utilization (eg, avoidable inpatient admissions). Limited at-risk arrangements exist for some TM beneficiaries through the recent Accountable Care Organization Realizing Equity, Access, and Community Health Model and the Medicare Shared Savings Program (MSSP), but they incorporate substantially less risk than 2-sided-risk MA models.<sup>8</sup>

A prior study observed that 2-sided MA risk arrangements were associated with higher quality and efficiency in the inpatient setting compared with TM.<sup>9</sup> We expand this previous work by including a larger array of quality and efficiency measures across 4 domains of patient care. This study also examines a broader sample of physician groups in 2-sided risk arrangements and primary care physicians (PCPs) contracted with many different payers, which are more reflective of current at-risk global capitation models.

## METHODS

We compared quality and efficiency measures for patients in at-risk MA or TM arrangements cared for by the same physician groups.

## ABSTRACT

**OBJECTIVES:** To compare quality and health resource utilization among beneficiaries under 2-sided risk Medicare Advantage (MA) payment arrangements (*at-risk MA*) vs traditional Medicare (TM).

**STUDY DESIGN:** Retrospective cross-sectional regression analyses of claims and enrollment data from 2016 to 2019 examining 20 performance measures. All patients were cared for by the same 17 physician groups and 15,488 physicians across 35 health insurers.

**METHODS:** Logistic regressions adjusted for demographics, geography, and comorbidities for 20 quality and utilization measures across 4 domains of care. Estimates were reported using marginal risk and marginal risk difference per 1000 across the study period.

**RESULTS:** The sample comprised 6,564,538 person-years (30.3% at-risk MA and 69.7% TM). Sixteen of the 20 measures favored at-risk MA, including lower acute inpatient admissions, lower 30-day readmissions, avoidance of emergency department utilization across 4 measures, avoidance of disease-specific inpatient admissions in 7 of 9 measures, lower high-risk medication use and office visits, and higher medication adherence to renin-angiotensin system drugs. The other 4 measures were statistically equivalent.

**CONCLUSIONS:** Given the CMS goal of moving all beneficiaries to fully accountable care arrangements by 2030, it is critical to understand the differences in quality and health resource utilization between at-risk MA and fee-for-service TM to inform policies on payment and service delivery. Although the associations are not causal, in this cross-sectional study, at-risk MA relative to TM was associated with 11.3% to 54.0% higher quality and efficiency in 16 of 20 measures after adjusting for differences in demographics, comorbidities, and other health characteristics.

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Analyses within a large sample of the same physician groups managing both MA and TM patients enabled us to assess the association of at-risk MA provider payment arrangements with quality and utilization and to explore how MA's performance might be enabled by at-risk payment arrangements and the associated care management infrastructure that medical groups create.

## Study Oversight

Solutions IRB, an external institutional review board (IRB), approved this study. Because the study design involved retrospective analysis of preexisting deidentified data, it qualified as non-human subjects research under IRB protocol and was exempted from further review. This study followed the Strengthening the Reporting of Observational Studies in Epidemiology reporting guideline ([eAppendix Figure](#) [eAppendix available at [ajmc.com](#)]).

## Study Data

We used deidentified Medicare claims from CMS MA encounter data and the CMS Virtual Research Data Center as well as a nonpublic data set of physician groups that participated in the study and provided information about their risk-based MA contract arrangements. The public CMS Medicare data tracked health resource utilization and outcomes for MA and TM beneficiaries. MA encounter data tracked MA utilization, and fee-for-service (FFS) claims tracked TM utilization. To ensure data completeness in the MA encounter data, we focused on inpatient-related encounters, for which encounter data have been shown to be highly accurate. Outpatient pharmacy data used the pharmacy measures from the Healthcare Effectiveness Data and Information Set. Data covered the period from 2016 through 2019 and were analyzed from January 2024 to October 2024.

The physician group data set comprised 17 groups with MA plans in at-risk arrangements ([eAppendix Table 1](#)), which included MA insurance carriers, plan types, contract identifiers, plan identifiers, and whether each at-risk arrangement was a professional-only, professional-with-shared-institutional, or global arrangement for each group in each study year. During the analysis period, all at-risk MA groups except 1 took full 2-sided risk at a minimum for professional services. Using roster data obtained from the groups, we linked each group's risk arrangements to constituent PCPs and then linked the PCPs' National Provider Identifiers to the patients in the CMS Medicare data asset. We then attributed beneficiaries to an individual PCP using MSSP attribution methodology because an equivalent or near-equivalent methodology is typically used by MA plans for at-risk payment attribution.<sup>10</sup> We assigned patient-to-PCP attribution separately for each year to reflect each beneficiary's predominant PCP in a given calendar year and to capture year-over-year changes in PCPs. Lastly, we tied individual PCPs to participating groups based on group-provided roster data.

## TAKEAWAY POINTS

- ▶ Payment in Medicare Advantage (MA) may be 2-sided risk-based (at-risk MA) or fee-for-service.
- ▶ There are limited data on the quality and health resource utilization of at-risk MA compared with traditional Medicare (TM).
- ▶ In this retrospective analysis of claims and enrollment data from 2016 to 2019, at-risk MA vs TM was associated with 11% to 54% higher quality and efficiency in 16 of 20 measures across 4 domains of patient care when care was provided by the same physicians and physician groups.
- ▶ At-risk MA was associated with higher quality and lower health resource utilization compared with TM.

This approach allowed us to create a cohort of MA beneficiaries in 2-sided risk arrangements and to compare them with TM beneficiaries who were all served by the same physician groups.

## Sample and Cohorts

The study sample included beneficiaries attributed to a participating physician group for each calendar year from 2016 to 2019. We did not include subsequent years in order to avoid confounding effects related to disruptions experienced during the COVID-19 pandemic. We limited beneficiary-year combinations to individuals enrolled in both Medicare Part A and Part B for 12 continuous months in each measurement year. Our sample included patients eligible for Medicare and Medicaid (dual eligible), non-dual eligibles, and those younger than and at least 65 years. For pharmacy-based measures, we further restricted the sample to beneficiaries with Part D coverage for all 12 months of the measurement year. Because CMS does not track Medigap coverage, we were unable to identify TM beneficiaries with Medigap in our study.

Beneficiaries who switched between MA and TM within a calendar year were excluded, and we limited the sample to beneficiary-year combinations in which beneficiaries used primary care at least once in the given year—a prerequisite for successfully attributing a beneficiary to a PCP.

Lastly, we constructed 2 distinct cohorts for each calendar year: at-risk MA and TM. An analogous approach assigned TM beneficiaries to physician groups.

## Outcomes

We calculated 20 quality and health resource utilization measures across 4 domains of patient care: acute hospital care, avoidance of unnecessary emergency department (ED) use, avoidance of disease-specific inpatient admissions, and outpatient care ([eAppendix Table 2](#)). Outcomes were defined at an individual claim level and then aggregated up to a person-year level for analysis.

For acute hospital care, we tracked acute inpatient admissions and 30-day readmissions. For the avoidance of unnecessary ED use, we measured 4 outcomes: ED visits, avoidable ED visits, primary care-treatable ED visits, and inpatient admissions through an ED. For the avoidance of disease-specific inpatient admissions, we used Agency for Healthcare Research and Quality Prevention

**TABLE 1.** Descriptive Characteristics of Sample

Characteristics	Study groups		
	All	At-risk MA <sup>a</sup>	TM
Cohort: total member-years, n [%]	6,564,538 [100%]	1,990,869 [100%]	4,573,669 [100%]
Age in years, mean (SD)	73.27 (10.25)	73.59 (9.16)	73.13 (10.70)
Age groups in years, n [%]			
< 64	709,243 (10.8%)	187,125 (9.4%)	522,118 (11.4%)
65–69	1,420,450 (21.6%)	441,092 (22.2%)	979,358 (21.4%)
70–74	1,591,432 (24.2%)	511,668 (25.7%)	1,079,764 (23.6%)
75–79	1,195,570 (18.2%)	371,315 (18.7%)	824,255 (18.0%)
≥80	1,647,843 (25.1%)	479,669 (24.1%)	1,168,174 (25.5%)
Sex, n [%]			
Female	3,741,186 (57.0%)	1,130,493 (56.8%)	2,610,693 (57.1%)
Male	2,823,348 (43.0%)	860,376 (43.2%)	1,962,972 (42.9%)
Race/ethnicity, n [%]			
American Indian/Alaska Native	9260 (0.1%)	2715 (0.1%)	6545 (0.1%)
Asian/Pacific Islander	424,214 (6.5%)	112,473 (5.6%)	311,741 (6.8%)
Black or African American	545,319 (8.3%)	160,845 (8.1%)	384,474 (8.4%)
Hispanic	1,263,129 (19.2%)	700,306 (35.2%)	562,823 (12.3%)
Non-Hispanic White	4,174,231 (63.6%)	980,153 (49.2%)	3,194,078 (69.8%)
Other	74,385 (1.1%)	21,356 (1.1%)	53,029 (1.2%)
Unknown	74,000 (1.1%)	13,021 (0.7%)	60,979 (1.3%)
Census divisions, n [%]			
East North Central	105,769 (1.6%)	15,725 (0.8%)	90,044 (2.0%)
East South Central	918,509 (14.0%)	148,724 (7.5%)	769,785 (16.8%)
Mid-Atlantic	139,695 (2.1%)	24,007 (1.2%)	115,688 (2.5%)
Mountain	257,203 (3.9%)	68,522 (3.4%)	188,681 (4.1%)
New England	75,090 (1.1%)	27,108 (1.4%)	47,982 (1.0%)
Other	245,161 (3.7%)	173,087 (8.7%)	72,074 (1.6%)
Pacific	2,583,493 (39.4%)	931,704 (46.8%)	1,651,789 (36.1%)
South Atlantic	1,168,649 (17.8%)	123,889 (6.2%)	1,044,760 (22.8%)
West North Central	11,112 (0.2%)	771 (0.0%)	10,341 (0.2%)
West South Central	1,059,857 (16.1%)	477,332 (24.0%)	582,525 (12.7%)
Dually eligible, n [%]	1,260,626 (19.2%)	304,445 (15.3%)	956,181 (20.9%)
In MSSP, n [%]	1,648,127 (25.1%)	0 (0.0%)	1,648,127 (36.0%)
Plan type: HMO, n [%]	1,975,815 (30.1%)	1,975,815 (99.2%)	0 (0.0%)
HCC version 24 score, mean (SD)	1.35 (1.19)	1.40 (1.09)	1.33 (1.23)

(continued)

Quality Indicator (PQI) definitions<sup>11</sup> to measure admissions for 9 conditions that are acute and/or chronic complications of the following: diabetes, chronic obstructive pulmonary disease (COPD), hypertension, heart failure, bacterial pneumonia, and urinary tract infections. In the domain of outpatient care, we looked at 5 measures: (1) high-risk medication use; medication adherence for (2) hypertension-related renin-angiotensin system (RAS) antagonists (including angiotensin-converting enzyme inhibitors,

angiotensin II receptor blockers, and direct renin inhibitors), (3) diabetes medications, and (4) statins; and (5) total office visit count.

## Statistical Analysis

Using a cross-sectional study design, we compared the at-risk MA and TM cohorts over the same period and within the same physician groups across all 17 participating groups. To mitigate potential confounding from patient-mix differences, we adjusted for age, sex, race and ethnicity (using the Research Triangle Institute race code [American Indian or Alaska Native, Asian or Pacific Islander, Black or African American, Hispanic, non-Hispanic White, other, or unknown]), dual eligibility status, calendar year, Hierarchical Condition Category (HCC) version 24 risk adjustment factor (RAF) score, and prevalence indicators for different high-level disease categories (based on high-level HCC groupings). We also included an indicator for the physician group of the attributed PCP, which allowed us to mitigate potential confounding from physician differences by comparing payment arrangements within a specific physician group.

We employed a multivariable logistic model representing all measures as binary indicators rather than using counts, given relatively low odds or prevalence of zero values. To assess the sensitivity of associations to coding intensity, we ran models adjusting for the updated HCC version 28 scores (which dropped 2294 codes) and groupings in place of those using version 24 (**eAppendix Table 3**). Results were reported as marginal risk differences (MRDs). We used SAS Enterprise Guide 7.15 HF9 (SAS Institute Inc).

## RESULTS

The final cohort of beneficiaries was associated with 15,488 PCPs and 35 health plans and represented 6,564,538 person-years (**Table 1**), of which 30.3% were in at-risk MA and 69.7%

in TM. Thirty-six percent of the TM cohort was in the MSSP. The mean age of beneficiaries was 73.6 years in the at-risk MA group and 73.1 years in the TM group. Women made up 56.8% and 57.1% of the at-risk MA and TM groups, respectively, and non-Hispanic White beneficiaries constituted 49.2% and 69.8%. The Pacific region had the greatest proportion of beneficiaries in the sample, with 46.8% and 36.1%, respectively. The mean HCC version 24 score was 1.40 in at-risk MA and 1.33 in TM.

Unadjusted rates and a marginal effect risk difference comparison of study outcomes for the 2019 measurement year across at-risk MA and TM are displayed in **Table 2**, the **Figure**, and **Table 3** (**Appendix Table 4** presents results for 2016–2019).

Overall, the MRDs indicated that for 16 of the 20 measures, at-risk MA patients had outcomes indicative of higher quality and lower health resource utilization compared with TM patients. No significant differences between at-risk MA and TM were observed for 4 measures.

### Domain 1: Hospital Care

The marginal risks (MRs) per 1000 for acute inpatient admission and 30-day readmission were lower by 30.03 (MRD 95% CI, –34.84 to –25.21) and 9.07 (MRD 95% CI, –11.41 to –6.74) for at-risk MA vs TM, respectively, suggesting that patients in at-risk MA were 20.0% less likely to experience acute admission and 38.8% less likely to experience a 30-day hospital readmission. Both outcomes were statistically significant ( $P \leq .0001$ ) (Table 3).

### Domain 2: Avoidance of Unnecessary ED Use

The 4 outcomes examined were ED visits, avoidable ED visits, primary care–treatable ED visits, and inpatient admissions through an ED. The MRs per 1000 for these outcomes were lower by 35.03 (MRD 95% CI, –41.84 to –28.22), 5.47 (MRD 95% CI, –8.27 to –2.66), 11.42 (MRD 95% CI, –15.45 to –7.40), and 26.13 (MRD 95% CI, –30.44 to –21.83), respectively, in at-risk MA vs TM. Across the 4 measures, at-risk MA patients were 11.3% to 22.2% less likely to experience unnecessary ED utilization. All comparisons in domain 2 were statistically significant ( $P \leq .0001$ ) (Table 3).

### Domain 3: Avoidance of Disease-Specific Inpatient Admissions

Using PQI definitions, we calculated 9 outcomes for avoidance of disease-specific inpatient admissions. Seven of the 9 metrics were statistically significant, favoring at-risk MA compared with TM. The MRs per 1000 for these 7 metrics were lower by 2.91 (MRD 95% CI, –4.50 to –1.32;  $P < .0001$ ) for COPD/asthma admissions, 3.16 (MRD 95% CI, –4.65 to –1.66;  $P < .0001$ ) for heart failure admissions, 1.72 (MRD 95% CI, –2.96 to

**TABLE 1.** (Continued) Descriptive Characteristics of Sample

Characteristics	Study groups		
	All	At-risk MA <sup>a</sup>	TM
HCC groups, n (%)			
Blood (HCCs 2, 46, 48)	692,128 (10.5%)	246,163 (12.4%)	445,965 (9.8%)
CVD (HCCs 82–88, 96, 99, 100, 107, 108)	2,738,326 (41.7%)	984,116 (49.4%)	1,754,210 (38.4%)
Diabetes (HCCs 17–19)	2,176,843 (33.2%)	756,165 (38.0%)	1,420,678 (31.1%)
Injury (HCCs 166–168)	165,128 (2.5%)	40,034 (2.0%)	125,094 (2.7%)
Kidney (HCCs 134–138)	1,204,903 (18.4%)	431,529 (21.7%)	773,374 (16.9%)
Liver (HCCs 27, 28)	78,277 (1.2%)	25,465 (1.3%)	52,812 (1.2%)
Lung (HCCs 111, 112, 114, 115)	1,108,795 (16.9%)	387,738 (19.5%)	721,057 (15.8%)
Neoplasm (HCCs 8–12)	776,521 (11.8%)	164,025 (8.2%)	612,496 (13.4%)
Psychiatric (HCCs 57–60)	1,063,041 (16.2%)	450,390 (22.6%)	612,651 (13.4%)
Skin (HCCs 157–159, 161, 162)	176,303 (2.7%)	36,593 (1.8%)	139,710 (3.1%)
Substance use disorder (HCCs 54–56)	353,564 (5.4%)	175,309 (8.8%)	178,255 (3.9%)

CVD, cardiovascular disease; HCC, Hierarchical Condition Category; HMO, health maintenance organization; MA, Medicare Advantage; MSSP, Medicare Shared Savings Program; TM, traditional Medicare.

<sup>a</sup>At-risk MA indicates MA beneficiaries cared for under fully accountable care models.

**TABLE 2.** Unadjusted Comparison of Efficiency and Quality Outcome Measures, Measurement Year 2019<sup>a</sup>

Domain	Outcome measure	All	At-risk MA <sup>b</sup>	TM
		Per 1000, mean (SD)		
Dis	COPD/asthma IP admissions: older adult	5.8 (95.8)	4.4 (83.0)	6.4 (101.5)
Dis	Hypertension IP admissions	1.7 (46.2)	1.2 (36.2)	2.0 (50.4)
Dis	Heart failure IP admissions	11.5 (140.9)	8.0 (111.2)	13.3 (153.4)
Dis	Bacterial pneumonia IP admissions	4.3 (68.6)	3.2 (59.4)	4.9 (72.8)
Dis	UTI IP admissions	4.3 (71.4)	2.8 (57.1)	5.1 (77.5)
Dis	Diabetes lower-extremity amputation	0.7 (31.7)	0.5 (26.1)	0.8 (34.2)
Dis	PQI-91 acute composite	8.7 (99.9)	6.0 (83.0)	10.0 (107.2)
Dis	PQI-92 chronic composite	23.8 (206.6)	16.9 (166.2)	27.1 (223.8)
Dis	PQI-93 diabetes composite	4.7 (91.5)	3.4 (75.7)	5.4 (98.4)
ED	ED visits	586.4 (1527.7)	517.5 (1360.4)	620.6 (1603.0)
ED	Avoidable ED visits	33.1 (260.1)	30.2 (243.2)	34.6 (268.1)
ED	Primary care–treatable ED visits	72.0 (368.7)	67.6 (343.7)	74.2 (380.5)
ED	IP through ED	158.7 (579.5)	105.2 (437.6)	185.2 (636.5)
IP	Acute IP admissions	206.6 (653.8)	142.3 (508.8)	238.4 (712.7)
IP	30-day readmissions	29.6 (272.6)	16.4 (178.6)	36.1 (308.4)
OP	High-risk medication use	82.0 (274.4)	61.4 (240.0)	96.3 (295.0)
OP	Office visits	9467.7 (7805.0)	7785.9 (6432.7)	10,300.2 (8276.2)
OP	Medication adherence: RAS <sup>c</sup>	876.5 (329.0)	88.2 (32.3)	87.2 (33.4)
OP	Medication adherence: diabetes <sup>c</sup>	741.7 (437.7)	73.6 (44.1)	74.7 (43.5)
OP	Medication adherence: statin <sup>c</sup>	874.5 (331.3)	87.6 (33.0)	87.4 (33.2)

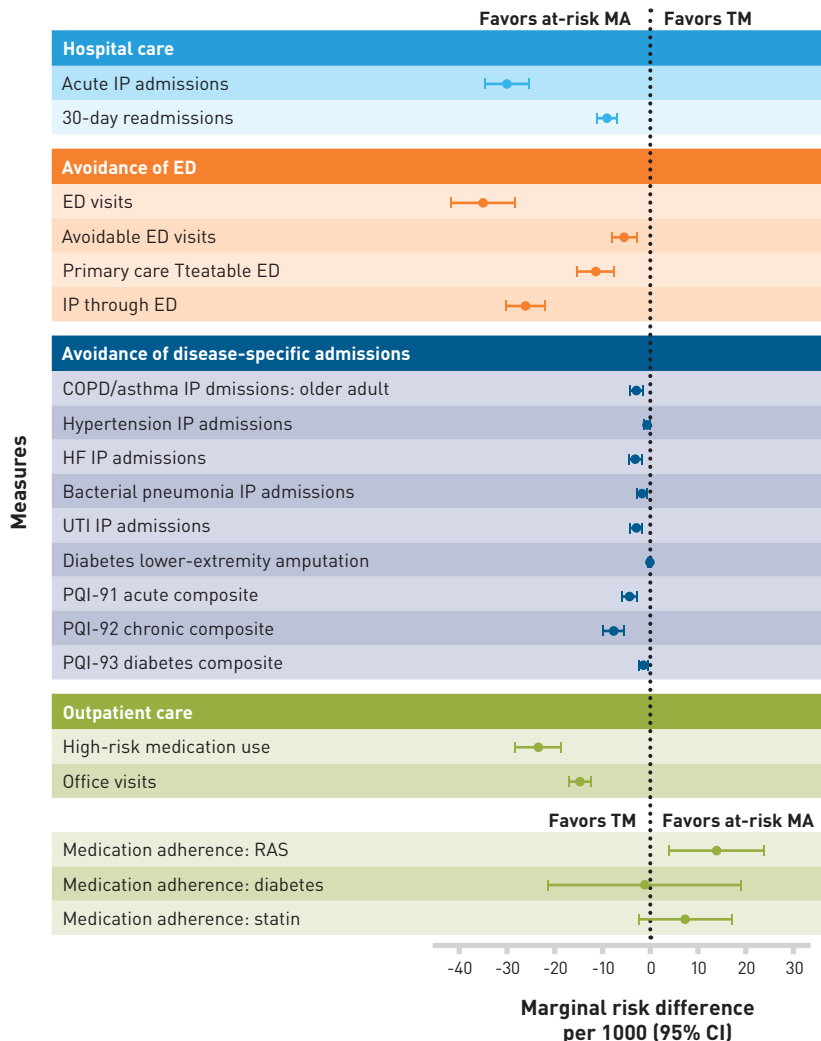
COPD, chronic obstructive pulmonary disease; Dis, disease-specific care; ED, emergency department; IP, inpatient; MA, Medicare Advantage; OP, outpatient care; PQI, Prevention Quality Indicator; RAS, renin-angiotensin system; TM, traditional Medicare; UTI, urinary tract infection.

<sup>a</sup>2019 data included as representative. See eAppendix Table 4 for all 4 years of data.

<sup>b</sup>At-risk MA indicates MA beneficiaries cared for under fully accountable care models.

<sup>c</sup>Mean (SD) medication adherence per 1000.

**FIGURE 1.** Forest Plot of Adjusted Risk Differences Between At-Risk MA<sup>a</sup> vs TM for 20 Outcome Metrics: Adjusted Risk Difference From Logistic Regression Models for Marginal Effects (2016–2019 Data)<sup>b</sup>



COPD, chronic obstructive pulmonary disease; CVD, cardiovascular disease; ED, emergency department; HF, heart failure; IP, inpatient; MA, Medicare Advantage; PQI, Prevention Quality Indicator; RAS, renin-angiotensin system; TM, traditional Medicare; UTI, urinary tract infection.

<sup>a</sup>At-risk MA indicates MA beneficiaries cared for under fully accountable care models.

<sup>b</sup>Probability of all outcomes were modeled in the overall cohort. Due to rare event rates, risks and risk differences are reported in per 1000 scale. All measures are summarized as annual risk representing the 12-month probability of an outcome.

All models were adjusted for age groups, sex, race/ethnicity, dual status, health maintenance organization plan type (for MA), provider groups, calendar year, HCC version 24 score, and the following high-level HCC groupings: blood (HCCs 2, 46, 48), CVD (HCCs 82–88, 96, 99, 100, 107, 108), diabetes (HCCs 17–19), injury (HCCs 166–168), kidney (HCCs 134–138), liver (HCCs 27, 28), lung (HCCs 111, 112, 114, 115), neoplasm (HCCs 8–12), psychiatric (HCCs 57–60), skin (HCCs 157–159, 161, 162), and substance use disorder (HCCs 54–56).

–0.48;  $P < .0001$ ) for bacterial pneumonia admissions, 2.91 (MRD 95% CI, –4.34 to –1.47;  $P < .0001$ ) for urinary tract infection admissions, 4.35 (MRD 95% CI, –6.16 to –2.54;  $P < .0001$ ) for PQI-91 acute composite admissions, 7.65 (MRD 95% CI, –9.98 to –5.31;  $P < .0001$ ) for PQI-92 chronic composite admissions, and 1.44 (MRD 95% CI,

at avoidance of admissions, readmissions, and disease-specific inpatient admissions are of particular importance because they suggest higher-quality ambulatory care, which is a primary focus of the at-risk MA care model. The prevention of these admissions has important implications for overall patient care. Given the

–2.61 to –0.28;  $P = .015$ ) for PQI-93 diabetes composite admissions. Overall, at-risk MA patients compared with TM patients were 32% to 54% less likely to be admitted as inpatients for these 7 outcomes (Table 3). The MRs per 1000 comparing at-risk MA and TM for the hypertension inpatient admission metric and diabetes lower-extremity amputation metric were statistically equivalent (see Figure and Table 3).

#### Domain 4: Outpatient Care

Five outcome measures were calculated. The MRs per 1000 results for 3 of the outcomes—23.45 (MRD 95% CI, –28.49 to –18.42) lower for high-risk medication use, 13.91 (MRD 95% CI, 3.77–24.06) higher for adherence to RAS antagonist medications, and 14.74 (MRD 95% CI, –17.28 to –12.20) lower for office visits—were statistically significant ( $P \leq .01$ ), favoring at-risk MA. At-risk MA patients were 22.6% less likely to exhibit high-risk medication use, 1.6% more likely to adhere to RAS antagonist medications, and 1.5% less likely to have an office visit. Comparing at-risk MA with TM, the MR results for diabetes and statin medication adherence were statistically equivalent (Figure and Table 3).

## DISCUSSION

We analyzed 2 large cohorts of patients, all managed by the same physicians and physician groups, across 35 health insurers. Of the 20 measures calculated, we found that patients in at-risk MA payment arrangements were more likely to experience higher-quality care and lower health resource utilization in 16 of the outcomes compared with TM beneficiaries across the 4 domains studied. No differences were found for 4 measures.

The measures considered in this study reflect common conditions and significantly impact health outcomes.<sup>12</sup> They are clinically and economically meaningful. However, many of these measures are viewed as primarily relating to inpatient quality or utilization. It is important to note that the measures looking



**TABLE 3.** Adjusted Risk for At-Risk MA<sup>a</sup> vs TM and Between-Groups Risk Differences for 20 Outcome Metrics: Adjusted Risk Parameters From Logistic Regression Models for Marginal Effects (2016–2019 Data)<sup>b</sup>

Outcome	Average marginal risk		At-risk MA – TM risk difference	Percent difference (relative to TM)	Risk difference <i>P</i>
	At-risk MA	TM			
	Mean per 1000 (SE)	Mean per 1000 (SE)	Mean difference per 1000 (95% CI)		
Acute hospital care					
Acute IP admissions	120.07 (1.67)	150.10 (0.80)	–30.03 [–34.84 to –25.21]	–20.0%	< .0001
30-day readmissions	14.28 (0.72)	23.35 (0.48)	–9.07 [–11.41 to –6.74]	–38.8%	< .0001
Avoidance of ED use					
ED visits	273.84 (2.37)	308.87 (1.12)	–35.03 [–41.84 to –28.22]	–11.3%	< .0001
Avoidable ED visits	23.34 (0.93)	28.81 (0.50)	–5.47 [–8.27 to –2.66]	–19.0%	.0001
Primary care–treatable ED visits	50.91 (1.34)	62.34 (0.73)	–11.42 [–15.45 to –7.40]	–18.3%	< .0001
IP through ED	91.79 (1.48)	117.93 (0.72)	–26.13 [–30.44 to –21.83]	–22.2%	< .0001
Avoidance of disease-specific inpatient admissions					
COPD/asthma IP admissions: older adult	3.85 (0.46)	6.76 (0.36)	–2.91 [–4.50 to –1.32]	–43.0%	.0003
Hypertension IP admissions	1.04 (0.21)	1.72 (0.16)	–0.69 [–1.41 to 0.04]	–39.9%	.0632
Heart failure IP admissions	6.70 (0.48)	9.86 (0.29)	–3.16 [–4.65 to –1.66]	–32.0%	< .0001
Bacterial pneumonia IP admissions	3.33 (0.40)	5.05 (0.24)	–1.72 [–2.96 to –0.48]	–34.0%	.0065 <sup>c</sup>
UTI IP admissions	2.47 (0.36)	5.38 (0.37)	–2.91 [–4.34 to –1.47]	–54.0%	< .0001
Diabetes lower-extremity amputation	0.50 (0.17)	0.57 (0.07)	–0.08 [–0.55 to 0.40]	–13.3%	.7532
PQI-91 acute composite	5.85 (0.53)	10.20 (0.39)	–4.35 [–6.16 to –2.54]	–42.6%	< .0001
PQI-92 chronic composite	13.67 (0.71)	21.32 (0.49)	–7.65 [–9.98 to –5.31]	–35.9%	< .0001
PQI-93 diabetes composite <sup>d</sup>	2.52 (0.34)	3.97 (0.25)	–1.44 [–2.61 to –0.28]	–36.4%	.0151 <sup>c</sup>
Outpatient care					
High-risk medication use	80.35 (1.58)	103.80 (1.01)	–23.45 [–28.49 to –18.42]	–22.6%	< .0001
Office visits	970.00 (1.16)	984.74 (0.15)	–14.74 [–17.28 to –12.20]	–1.5%	< .0001
Medication adherence: RAS	858.20 (3.05)	844.29 (2.15)	13.91 (3.77–24.06)	1.6%	.0072 <sup>c</sup>
Medication adherence: diabetes	718.17 (5.89)	719.30 (4.55)	–1.14 [–21.49 to 19.22]	–0.2%	.913
Medication adherence: statin	846.87 (3.12)	839.57 (1.96)	7.30 [–2.61 to 17.22]	0.9%	.149

COPD, chronic obstructive pulmonary disease; CVD, cardiovascular disease; Dis, disease-specific care; ED, emergency department; HCC, Hierarchical Condition Category; IP, inpatient; MA, Medicare Advantage; OP, outpatient care; PQI, Prevention Quality Indicator; RAS, renin-angiotensin system; TM, traditional Medicare; UTI, urinary tract infection.

<sup>a</sup>At-risk MA indicates MA beneficiaries cared for under fully accountable care models.

<sup>b</sup>Probability of all outcomes were modeled in the overall cohort. Due to rare-event rates, risks and risk differences are reported on a per-1000 scale. All measures are summarized as annual risk representing the 12-month probability of an outcome. All models, except for PQI-93, were adjusted for age groups, sex, race/ethnicity, dual status, health maintenance organization plan type (for MA), provider groups, calendar year, HCC score version 24, and the following high-level HCC groupings: blood (HCCs 2, 46, 48), CVD (HCCs 82–88, 96, 99, 100, 107, 108), diabetes (HCCs 17–19), injury (HCCs 166–168), kidney (HCCs 134–138), liver (HCCs 27, 28), lung (HCCs 111, 112, 114, 115), neoplasm (HCCs 8–12), psychiatric (HCCs 57–60), skin (HCCs 157–159, 161, 162), and substance use disorder (HCCs 54–56).

<sup>c</sup>The main results are presented with *P* values not corrected for multiple comparisons. Applying a Bonferroni correction would alter the interpretation of the following 3 measures to nonsignificant: (1) bacterial pneumonia IP admissions, (2) PQI-93 diabetes composite, and (3) medication adherence: RAS.

<sup>d</sup>Diabetes was removed from the PQI-93 model because of collinearity with the outcome.

large patient sample treated by the same physicians and the use of statistical controls, the differences observed are likely due to the difference in MA payment arrangements relative to FFS payment arrangements. These results suggest that the at-risk MA infrastructure typically built to manage these arrangements is associated with significantly higher quality and lower health resource utilization.

This study found that at-risk MA patients were slightly less likely to have office visits. The implications of this are unclear. It is possible that at-risk MA may offer services that substitute for office visits and are not captured in claims, including care management and disease management touchpoints. However, if some of these visits were clinically indicated, this could have negative implications for the at-risk MA cohort. We lack



information to draw conclusions on this, and this measure warrants further exploration.

Because the TM cohort in this study had a higher proportion of dually eligible beneficiaries compared with the at-risk MA cohort (20.9% vs 15.3%), we conducted a subanalysis of both cohorts with the dually eligible population excluded ([eAppendix Table 5](#)). These results were minimally different and remained statistically significant across 15 of the 16 measures favoring at-risk MA, with 1 measure (PQI-93) becoming statistically equivalent. This suggests that the difference in dually eligible beneficiaries between the 2 cohorts did not bias the results of the primary analysis.

Most previous literature focused on broad comparisons of MA to TM. A limited body of research explored differences within the various MA payment arrangements—including 1-sided and 2-sided risk—and FFS models<sup>13,14</sup> (for model definitions, see [eAppendix Table 6](#)). These studies observed at-risk MA having higher quality and/or efficiency than FFS MA. For example, a recent analysis of quality and efficiency outcomes in at-risk MA compared with FFS MA demonstrated higher quality and efficiency in the at-risk MA cohort in 18 of the same 20 measures that we examined in this study.<sup>15</sup> However, the magnitude of the differences for most of the measures was significantly less than what was seen in the current study of at-risk MA vs TM. Only 1 study has compared at-risk MA with TM, and it found higher quality and efficiency in the at-risk MA arrangement across all 8 measures examined<sup>9</sup>; however, that study was not able to adjust for potential differences among physicians.<sup>9</sup> The data set used in this study is unique in that it relied on the collaborative efforts and willingness to share data among a large number of physician groups and PCPs. This current study finds much more pronounced effects than previous studies and other related work while accounting for potential physician differences, as both cohorts were treated by the same physician groups.

The magnitude of differences observed in this study could be explained by the mix of physician groups in our study, because these groups taking on meaningful risk may be more experienced at managing risk than groups in previous studies. Because both beneficiary cohorts were managed by the same physician groups, there are likely spillover effects from the at-risk MA cohort onto the TM cohort, as physicians tend to manage patients similarly despite different payment arrangements. Given these potential spillover effects, our estimates may understate how much the at-risk payment arrangements are associated with improved outcomes relative to what TM outcomes would be when physicians providing the care did not have substantial at-risk experience.

We propose 2 key explanations for the improved outcomes observed in at-risk payment arrangements. First, physicians in at-risk MA may have adapted their practices to prioritize preventive care, refer selectively to high-performing specialists and facilities, focus on evidence-based medicine, and reduce low-value care. Second, the infrastructure supporting at-risk MA, such as population risk stratification, provider performance feedback, intensive case

management, and integrated support services (eg, social workers, behavioral health, pharmacy, and disease management), may be enhancing care delivery. There is heterogeneity in the types and intensity of these interventions across the 17 groups in this study. We did not have the granularity of data to explore these differences. Understanding which interventions are most impactful is an important area for future study.

## Limitations

Differences in populations across payment arrangements may exist. Our approach to adjusting for this possibility used observable health, demographic, and clinical risk measures. However, despite including a broad range of factors, we may not have fully accounted for residual, unobservable differences between populations such as health-related social needs or upstream drivers of health status. Our results also may have limited geographical generalizability because the Pacific Division census region was disproportionately represented.

To address potential coding and reporting differences between MA and TM, we conducted a sensitivity analysis adjusting for risk using HCC version 28 instead of HCC version 24 ([eAppendix Table 7](#)). The effects remained strong and statistically significant, although slightly reduced compared with the version 24 results. Given that the Medicare Payment Advisory Commission (MedPAC) found that chart reviews account for approximately half of the coding differences between MA and TM,<sup>16</sup> we excluded chart reviews when generating RAF scores to improve comparability between the 2 programs. MedPAC has estimated that coding intensity contributed an 11% HCC-RAF score increase from 2016 through 2019 (the study period), inclusive of chart reviews.<sup>17</sup> In this study, the mean HCC-RAF difference between the 2 programs for HCC version 24, excluding chart reviews, was only 5%.

Beneficiaries in TM had a 5.6% higher dual-eligibility status compared with beneficiaries in at-risk MA. This could theoretically affect our analysis, but the subanalysis excluding the dual-eligible population did not support this difference having a significant impact on our results. Finally, given that the MA at-risk population has been shown to be more socioeconomically disadvantaged than the TM population, these socioeconomic differences would probably serve to attenuate rather than amplify our results.<sup>7,18</sup>

## CONCLUSIONS

Compared with TM, at-risk MA was associated with higher quality and lower health resource utilization in 16 of 20 measures across 4 domains when care was delivered by the same physician groups practicing under both payment arrangements. These findings, although not causal, suggest that 2-sided-risk MA payment arrangements deliver higher quality and more efficient use of health care resources. As more MA health plans shift to 2-sided risk, this information may be useful to inform CMS policies on payment and service delivery. ■

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**Author Disclosures:** Dr Cohen is an employee of Optum Health, which participates in both Medicare Advantage and traditional Medicare; he has also attended the America's Physician Groups Annual Conference. Ms Podulka is employed by America's Physician Groups and has attended the AHIP 2025 Medicare, Medicaid, Duals & Commercial Markets Forum. Dr Ameli and Dr Catlett are employees of Optum Health and own stock in UnitedHealth Group. Ms Jarvis is employed by Optum. Ms Dentzer is employed as president and CEO of America's Physician Groups. Drs Smith and Goldzweig report no relationship or financial interest with any entity that would pose a conflict of interest with the subject matter of this article. [Forms: BV, JS]

**Authorship Information:** Concept and design (KCo, BV, JP, OA, KCa, NS, CG); acquisition of data (KCo, BV, OA, NS, MSJ); analysis and interpretation of data (KCo, BV, JP, OA, KCa, NS, SD); drafting of the manuscript (KCo, BV, JP, OA, KCa, MSJ, CG, SD); critical revision of the manuscript for important intellectual content (KCo, BV, JP, OA, KCa, NS, MSJ, CG, SD); statistical analysis (BV, OA, NS); provision of patients or study materials (CG); obtaining funding (); administrative, technical, or logistic support (KCo, KCa, MSJ, JS, SD); and supervision (KCo). [Forms: BV, JS]

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AMERICAN  
PHYSICIAN  
GROUPS

HOW PHYSICIAN GROUPS  
ACHIEVE BETTER HEALTH OUTCOMES  
FOR MEDICARE ADVANTAGE ENROLLEES

AMERICAN  
PHYSICIAN  
GROUPS

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HOW PHYSICIAN GROUPS  
ACHIEVE BETTER HEALTH OUTCOMES  
FOR MEDICARE ADVANTAGE ENROLLEES

Prior studies have shown how superior patient care practices adopted by physician groups — all working under two-sided risk arrangements in Medicare Advantage (MA) — help their MA patients achieve improved health outcomes.<sup>1,2</sup> How do these outcomes compare to those of the traditional Medicare patients cared for by these same physician groups?

Care outcomes for the groups' MA patients cared for in two-sided risk arrangements were far better than those for traditional Medicare patients across 16 of 20 measures.<sup>3</sup> The results suggest that operating in "At-Risk MA" affords extra resources for physician groups to undertake preventive care, intensive case management, and other strategies that improve overall care delivery for older adult populations.

As a result, compared to the traditional Medicare patients cared for by these physician groups, the MA patients they cared for were:

**less likely** to be admitted to hospitals for composite sets of acute and chronic conditions

**less likely** to be readmitted to hospitals within 30 days of a prior hospital stay

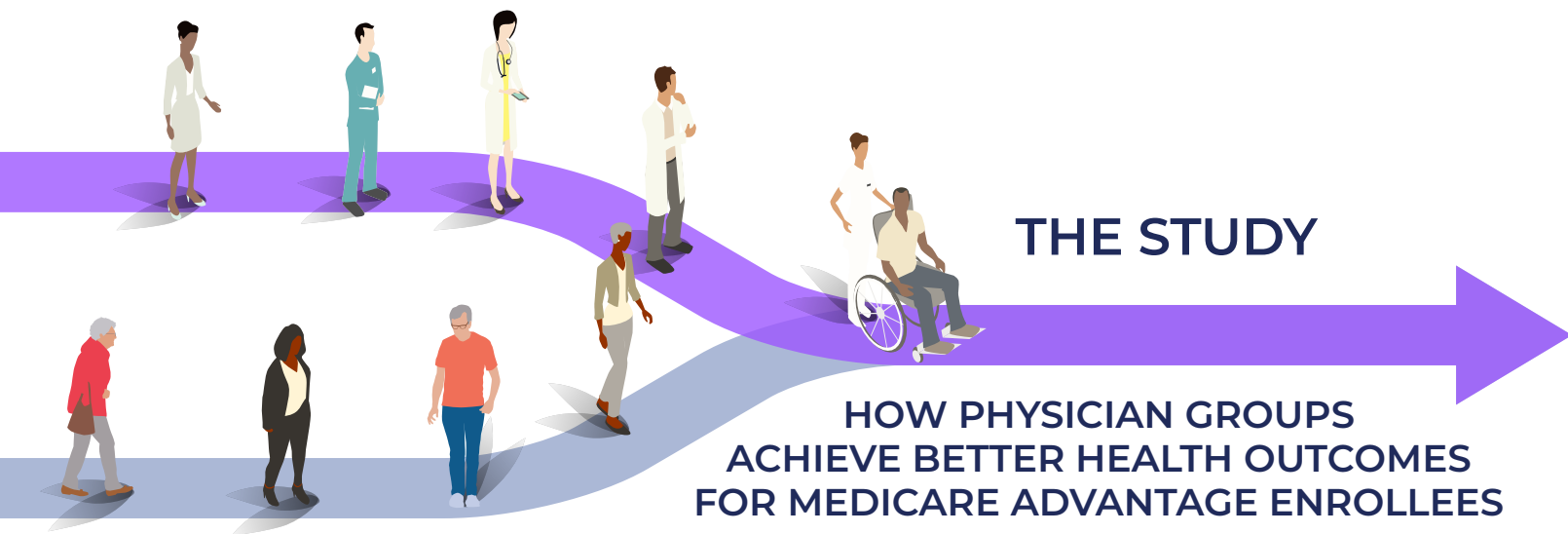
**less likely** to undergo avoidable  
emergency department visits

**less likely** to use high-risk medications

<sup>1</sup> Cohen KR, Vabson B, Podulka J, et al, Medicare Risk Arrangement and Use and Outcomes Among Physician Groups. *JAMA Netw Open.* 2025; 8(1):e2456074. [10.1001/jamanetworkopen.2024.56074](https://doi.org/10.1001/jamanetworkopen.2024.56074)

<sup>2</sup> Vabson B, Cohen K, Ameli O, et al. Potential spillover effects on traditional Medicare when physicians bear Medicare Advantage risk. *Am J Manag Care*. Published online February 26, 2025. doi:10.37765/ajmc.2025.89686.

<sup>3</sup> Cohen K, Vabson B, Podulka J, et al. Health outcomes under full-risk Medicare Advantage vs traditional Medicare. *Am J Manag Care*. Published online May 9, 2025. doi:10.37765/ajmc.2025.89740



1

Researchers first identified 17 large physician organizations — all members of America's Physician Groups — that had full two-sided risk arrangements with Medicare Advantage plans. The 17 groups included more than 15,000 physicians and contracted with 35 different MA health insurers.

2

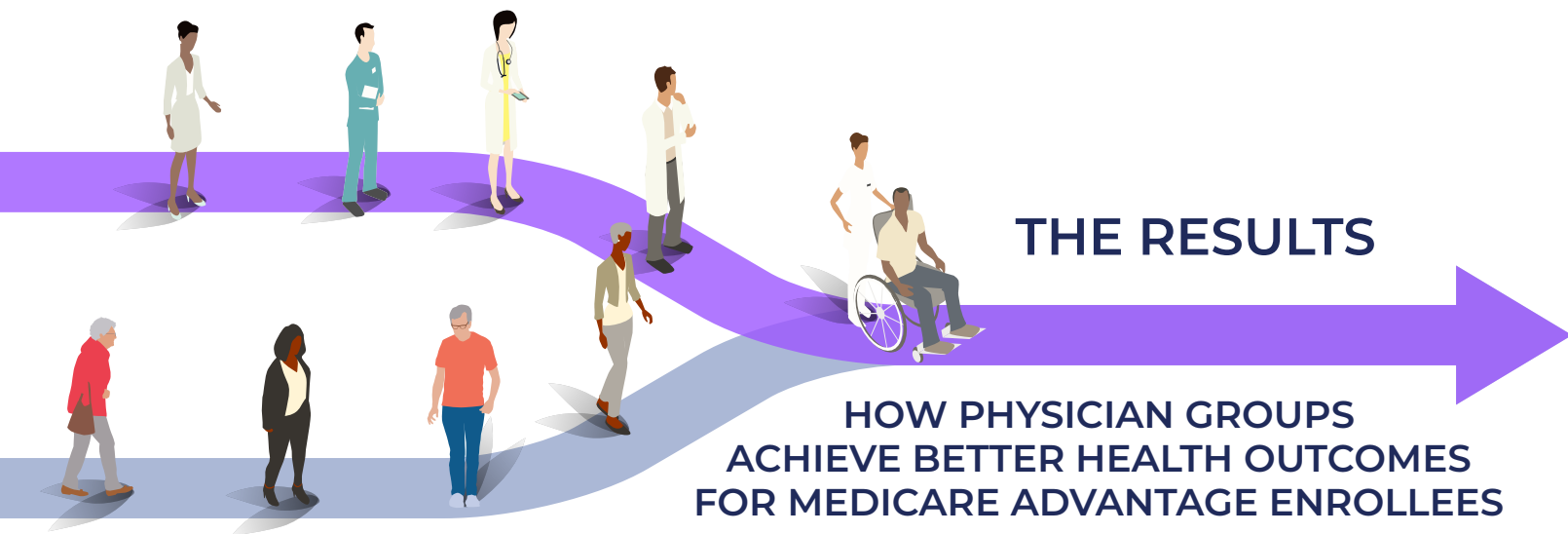
The researchers then identified two cohorts of these groups' Medicare patients: those enrolled in MA and cared for under full-risk arrangements and those in traditional Medicare, both for the pre-pandemic years of 2016- 2019. The total sample was equivalent to nearly 6.6 million patient-years and the average age was 73.

3

The researchers then compared the two groups of patients based on 20 measures of quality and efficiency across four domains of care: acute hospital care, avoidance of emergency department use, avoidance of disease-specific admissions for such conditions as diabetes and heart failure, and outpatient care.

4

To adjust for differences in the mix of patients, results were adjusted for age, gender, race, and ethnicity, as well as for differences in MA coding intensity between the two groups.



- The study showed that, in 16 of 20 measures, the outcomes achieved for the Medicare Advantage patients cared for under full-risk Medicare Advantage were superior to those of traditional Medicare (see below). For 4 of the 20 measures, the outcomes were roughly the same.
- The superior outcomes signified both higher care quality and efficiency, in that they demonstrated better use of health care resources, and, in effect, more value for the money spent on health care (although the study did not measure actual costs of care).
- In one anomalous result, the study found that the MA patients were slightly less likely to have office visits than the traditional Medicare patients. It is unclear why, but it may be because MA offers services that substitute for office visits and are not captured in Medicare claims, such as care management and disease management encounters.

Compared to the traditional Medicare patients, the MA patients in the study were:

11%

**less likely** to have emergency department visits

22%

**less likely** to be admitted as inpatients through emergency departments

40%

**less likely** to be admitted to a hospital for hypertension

54%

**less likely** to be admitted to a hospital for a urinary tract infection

13%

**less likely** to be admitted to a hospital for a lower-extremity amputation due to diabetes

34%

**less likely** to be admitted to a hospital for bacterial pneumonia

The traditional Medicare patients fared roughly the same or better on these measures, for unknown reasons:

0.9%

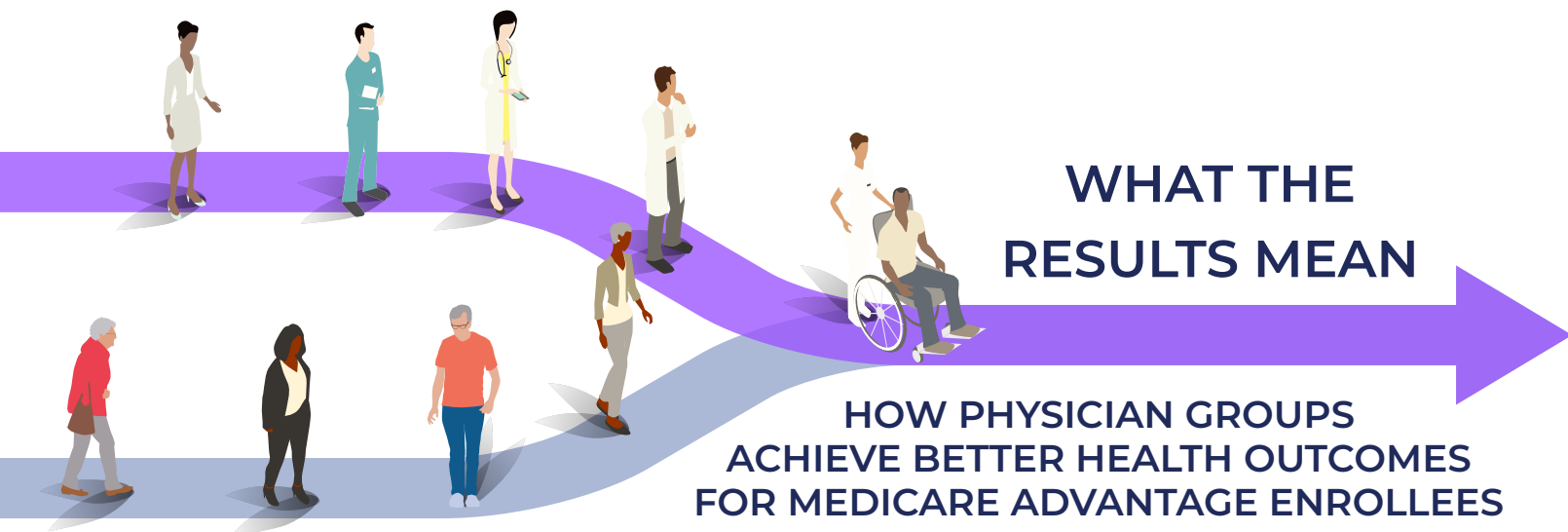
**more likely** to be adherent to statin drugs compared to MA

1.6%

**more likely** to be adherent to medications for inhibiting the renin angiotensin system, such as ACE inhibitors

=

Traditional Medicare patients were roughly **as likely** as MA patients to be adherent to diabetes medications



Q

What could explain the finding that Medicare Advantage enrollees cared for by physician groups with expertise in At-Risk MA saw superior outcomes compared to these groups' traditional Medicare patients?

A

Physicians operating in two-sided risk arrangements in MA adopt advanced care practices to keep their MA patients as healthy as possible and out of hospitals (see more detail below). These care practices, largely delivered in the ambulatory setting and through primary care, are especially effective in reducing unnecessary emergency department visits, hospitalizations, and readmissions for multiple potentially costly chronic conditions.

1

Physician practices in full risk relationships with MA plans can lose money if patients undergo costly care or achieve poor outcomes, so they have incentives to keep patients healthy. Due to payments earned through such MA features as risk adjustment, these practices have more resources to devote to patient care.

2

These incentives and resources help them to focus more on preventive care; use more evidence-based medicine to drive care decisions; selectively refer patients to high-performing specialists and facilities; and reduce the provision of low-value care that could earn money for practices but could also be wasted on or even harm patients.

3

Practices in At-Risk MA also adopt capabilities and infrastructure, such as population risk stratification, provider performance feedback, intensive case management, and support services such as in behavioral health, pharmacy, disease management, and social worker assistance. All of these also help keep patients healthy and out of the hospital.

4

Not all these capabilities that practices adopt to thrive in At-risk MA are employed on behalf of traditional Medicare patients, but some are, presumably to their benefit as well. Without this "spillover" effect, it is likely that the outcomes gaps between MA and traditional Medicare patients would be even worse.

## About APG

APG is a national organization of primary care and multispecialty medical groups that take accountability for the quality and cost of health care. Our approximately 360 physician groups comprise 170,000 physicians, as well as thousands of other clinicians, providing care to nearly 90 million patients, including about 1 in 3 Medicare Advantage enrollees.

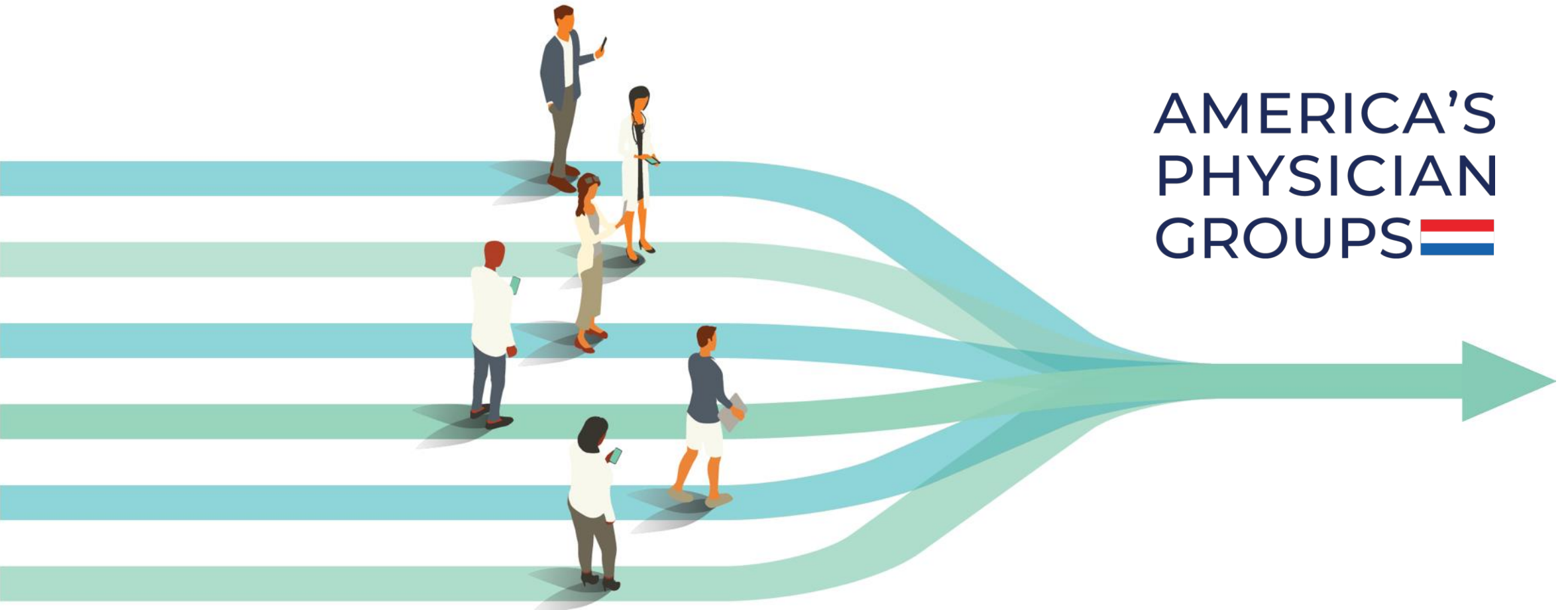
APG's motto, 'Taking Responsibility for America's Health', represents our members' commitment to clinically integrated, coordinated, value-based health care in which physician groups are accountable for the quality and cost of patient care. Visit us at [www.apg.org](http://www.apg.org).



# Medicare Done Right:

THE APG-OPTUM-CAREJOURNEY STUDIES

AMERICA'S  
PHYSICIAN  
GROUPS 



# THE APG-OPTUM-CAREJOURNEY STUDIES

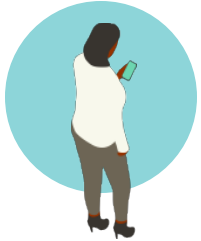


## **Overall study question:**

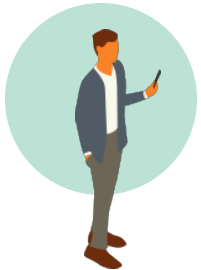
How does care vary as a function of different payment arrangements in Medicare Advantage (MA) and traditional Medicare (TM)?

Five separate studies planned; three will be presented today

# STUDY DESIGN



APG groups submitted to CareJourney (CJ) the National Provider Identifier numbers of their primary care physicians and details of their risk contracts



CJ then used Medicare Advantage (MA) encounter data and claims data from traditional Medicare (TM) for analyses



To conduct comparative analyses, statistical matching was performed to create groups with similar characteristics within MA and TM; these different cohorts were also risk adjusted for to make comparisons equivalent across groups

# TOTAL DATA SET USED

CAME FROM

**17**

APG  
GROUPS

INVOLVED THE CARE OF

**>15,400**

PCPs

INVOLVED THE CARE  
EQUIVALENT OF

**>5 million**

PATIENT YEARS



# STUDY QUESTION 1



Is care under full risk Medicare Advantage associated with better quality and health resource utilization compared to Traditional Medicare, when the care is provided by the same physicians and physician groups?

# IN 16 OF 20 MEASURES

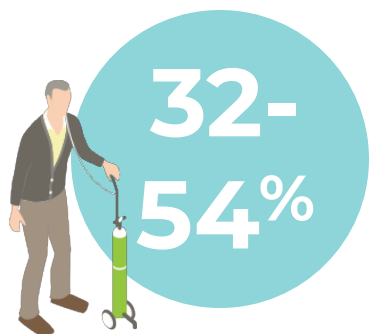
care provided in full risk MA was superior to that in Medicare when provided by the same physicians and physician groups. Patients were:



**less likely** to be admitted to the hospital overall



**less likely** to use hospital emergency departments



**less likely** to be admitted to hospital for their chronic conditions like heart failure, COPD, UTI, and bacterial pneumonia



**less likely** to be readmitted to a hospital within 30 days of previous discharge



## STUDY QUESTION 2



Is care under full risk Medicare Advantage associated with better quality and health resource utilization compared to fee-for-service (FFS) Medicare Advantage when provided by the same physicians and physician groups?

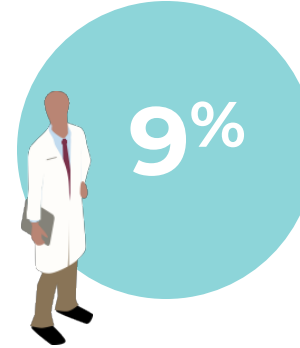
# IN 18 OF 20 MEASURES

MA patients in full risk models had better outcomes.

FFS = Volume & Fragmented, Value-Based Care = Quality Focused & Coordinated



**less likely** to be admitted to the hospital overall



**less likely** to use hospital emergency departments



**less likely** to be admitted to the hospital for chronic conditions



**less likely** to be readmitted to a hospital within 30 days of previous discharge



**less likely** to use high-risk medications

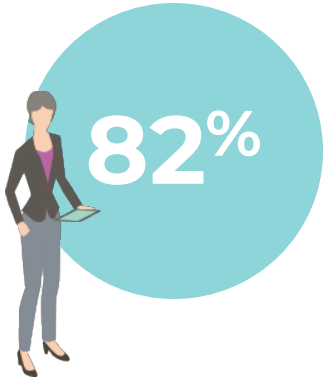
# STUDY QUESTION 3



Does the higher care quality and efficiency provided in full risk MA “spillover” onto Medicare FFS patients?

# IN 22 OF 26 MEASURES

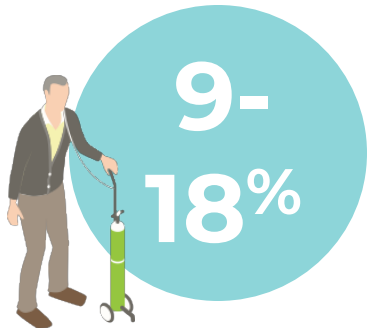
TM beneficiaries cared for by physicians with risk experience saw better outcomes than the comparison group.



**more likely** to have an annual wellness visit



**less likely** to use hospital emergency departments



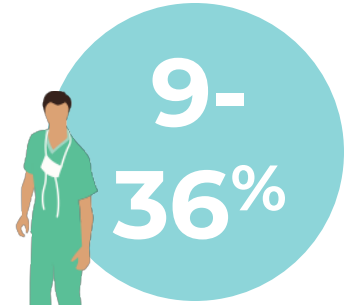
**less likely** to be admitted to hospital for their chronic conditions like heart failure, COPD, UTI, and bacterial pneumonia



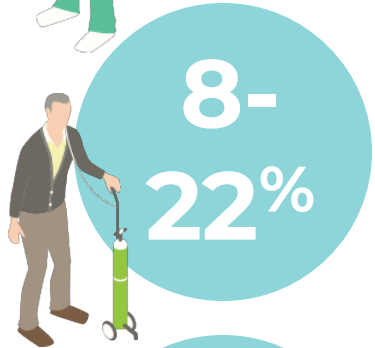
**more likely** to be adherent to their medications for hypertension, diabetes and high cholesterol

# CONCLUSIONS: ALL STUDIES

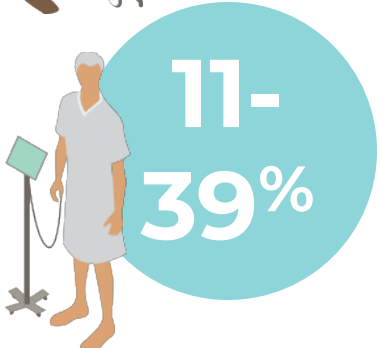
Across the different data sets, and in multiple domains of care, both Medicare Advantage and traditional Medicare beneficiaries cared for by APG physicians with risk experience saw better outcomes than comparison groups in 56 of 66 measures, including these:



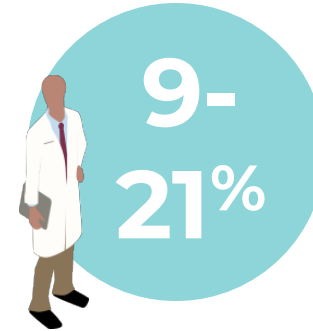
**Patients were less likely** to be admitted to a hospital for acute conditions



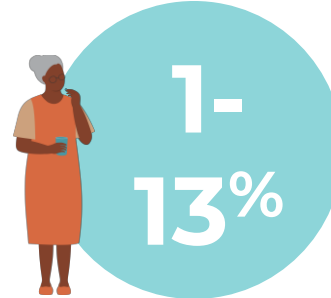
**less likely** to be admitted to a hospital for chronic conditions such as heart failure, COPD, UTI, and bacterial pneumonia



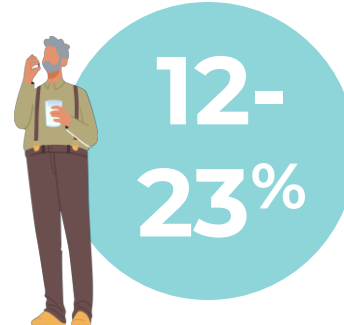
**less likely** to be readmitted to a hospital within 30 days of discharge from a prior hospital stay



**less likely** to use hospital emergency departments



**more likely** to be adherent to their medications for hypertension, diabetes and high cholesterol



**less likely** to be prescribed a high-risk medication that could be dangerous if used incorrectly

# CONCLUSIONS: ALL STUDIES

- Full-risk MA is associated with care of higher quality and lower health resource utilization compared to FFS MA and TM
- Significant benefits of full-risk MA accrue to Traditional Medicare
- Two primary components of the full risk care model are likely to account for most of the observed differences:
  - The infrastructure and capabilities created to manage MA patients – e.g., advanced primary care teams; health information technology; care coordination
  - The skill sets developed by physicians bearing risk – e.g., avoidance of low-value care; referrals to high-value specialists

